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NRG Energy Holdings, Inc., Edison Mission)	Docket No. EC14-14-000
Energy)	

COMMENTS OF THE INDEPENDENT MARKET MONITOR FOR PJM

Pursuant to Rule 211 of the Commission's Rules and Regulations,¹ Monitoring Analytics, LLC, acting in its capacity as the Independent Market Monitor for PJM ("Market Monitor"),² submits these comments on the joint application of NRG Energy Holdings Inc. ("NRG") and Edison Mission Energy ("EME") for approval of a transaction whereby NRG would acquire substantially all of the assets of EME. The Market Monitor provides its alternative analysis and comments in a report included as Attachment A. The Market Monitor may provide additional comments, including at the required time established by the Commission in this proceeding. Additional comments may include specific recommendations for addressing any concerns identified in the complete record.

I. COMMENTS

The Market Monitor's report provides an assessment of the impact of the proposed merger between NRG and EME on PJM wholesale electricity markets including the Energy Market, the Capacity Market and the Regulation Market. In conducting this analysis the Market Monitor has made use of actual dispatch, offer and availability data to define the relevant markets and to examine the effects of the proposed merger on those markets using

¹ 18 CFR § 385.211 (2011).

² Capitalized terms used herein (including the attached report) and not otherwise defined have the meaning used in the PJM Open Access Transmission Tariff ("OATT").

concentration ratios and pivotal supplier indices. The Commission has accepted and considered similar analyses when evaluating proposed mergers in PJM.³

The analysis presented in this report covers the impact of the proposed merger on the structure of the PJM markets, using current data. The analysis examines market structure metrics in order to quantify the expected impact of the proposed merger on the market structure of constraint defined markets within PJM. The analysis concludes that the proposed merger would increase concentration in a specific, highly concentrated PJM locational energy market, would increase concentration and reduce TPS scores in the RTO capacity market and would increase concentration in the PJM market for regulation.

The proposed merger has a limited, but not inconsequential impact on the potential competitiveness of PJM markets. The IMM recommends that the Commission consider mitigation to address the issues identified in this report. Appropriate mitigation could resolve all concerns about competitive impacts identified. At this point, based on the current record, the IMM believes that behavioral mitigation, in the form of requirements to engage in competitive offer behavior in each PJM market, would resolve the issues identified.

II. NEW COMMENT DATE

By letter issued December 5, 2013, the Commission requested additional information in order for the application to be accepted and explained that the application will not be complete until the information is received. Although the Market Monitor files these comments based on the original comment date, the Market Monitor reserves the right to file

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See Exelon Corporation, Constellation Energy Group, Inc., 138 FERC ¶ 61,167 (2012); see also Analysis of Horizontal Market Power under the Federal Power Act, 138 FERC ¶ 61,109 (2012) ("We reiterate, however, that the Commission may consider arguments that a proposed transaction raises competitive concerns that have not been captured by the Competitive Analysis Screen. Likewise, while applicants must continue to provide a Competitive Analysis Screen, we will also consider any alternative methods or factors, if adequately supported.").

additional comments, including on any additional comment date established as a result of the December 5th letter. Additional comments may include specific recommendations for addressing any concerns identified in the complete record.

III. PROTECTIVE ORDER

The Market Monitor includes as Attachment B Non-Disclosure Certificates signed by the Market Monitor staff listed below:

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Accordingly, the Market Monitor requests that all parties serve the Market Monitor with non-redacted information, including any information already submitted.

IV. CONCLUSION

The Market Monitor respectfully requests that the Commission afford due consideration to these comments as the Commission resolves the issues raised in this proceeding.

Respectfully submitted,

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Dated: December 9, 2013

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CERTIFICATE OF SERVICE

I hereby certify that I have this day served the foregoing document upon each person designated on the official service list compiled by the Secretary in this proceeding.

Dated at Eagleville, Pennsylvania, this 9th day of December, 2013.

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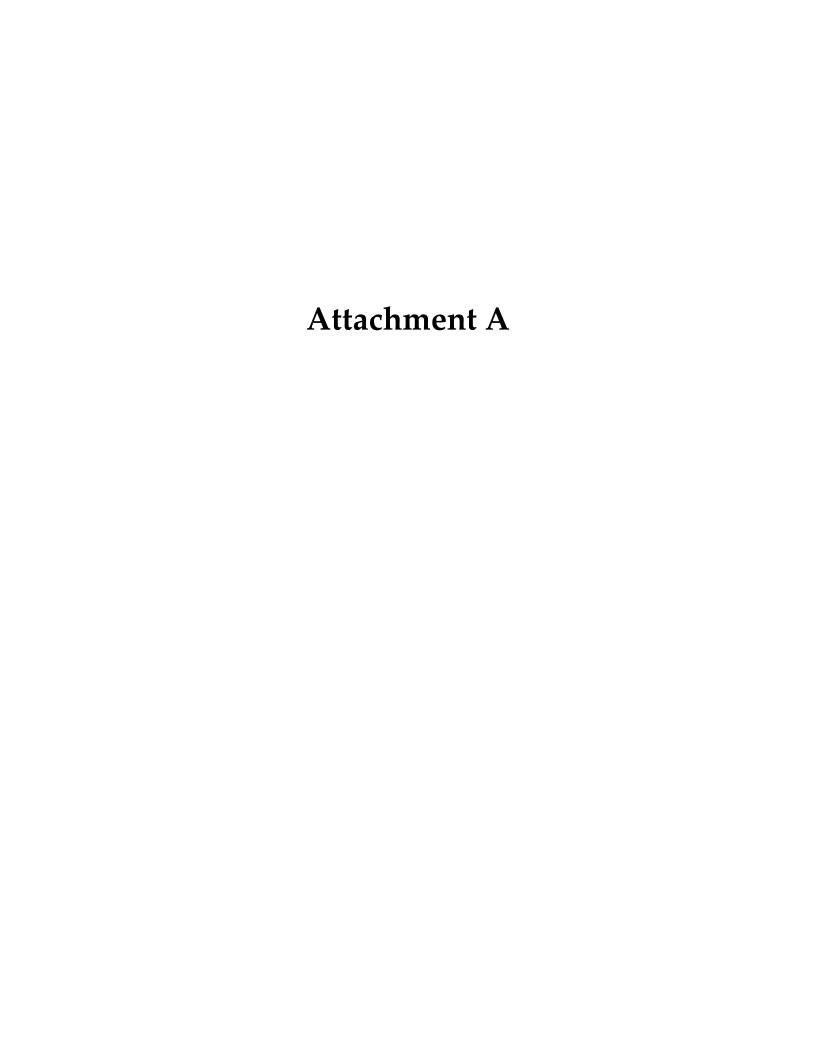
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Review and Analysis of the Proposed Merger of NRG and Edison Mission Energy

The Independent Market Monitor for PJM

December 9, 2013

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Introduction

This report was prepared by PJM's Independent Market Monitor (IMM). The report provides an assessment of the impact of the proposed merger between NRG and Edison Mission Energy on PJM wholesale electricity markets including the Energy Market, the Capacity Market, the Regulation Market, the Synchronized Reserve Market and the DASR Market. In conducting this analysis the PJM IMM has made use of actual dispatch, offer and availability data to define the relevant markets and to examine the effects of the proposed merger on those markets using concentration ratios and pivotal supplier indices.

Summary

The analysis presented in this report covers the impact of the proposed merger on the structure of the PJM markets, using current data. The analysis examines market structure metrics in order to quantify the expected impact of the proposed merger on the market structure of constraint defined markets within PJM. The analysis concludes that the proposed merger would increase concentration in a specific, highly concentrated PJM locational energy market, would increase concentration and reduce TPS scores in the RTO capacity market and would increase concentration in the PJM market for regulation.

The proposed merger has a limited, but not inconsequential impact on the potential competitiveness of PJM markets. The IMM recommends that the Commission consider mitigation to address the issues identified in this report. Appropriate mitigation could resolve all concerns about competitive impacts identified. At this point, based on the current record, the IMM believes that behavioral mitigation, in the form of requirements to engage in competitive offer behavior in each PJM market, would resolve the issues identified.

Methods of Analysis

In analyzing whether a proposed merger is consistent with the public interest, the FERC considers the "effect of the transaction on competition, rates, and regulation of the applicant by the Commission and state commissions with jurisdiction over any party to the transaction." In this report, the IMM focuses on the first factor, the effect on competition, measured in terms of effects on relevant market structures based on actual 2012-2013 planning year market data. The IMM evaluates the impact of the merger using

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¹ 18 CFR § 33.2(g) (2011).

concentration thresholds, including those defined in FERC's Competitive Analysis Screen,² and pivotal supplier analysis.

Any analysis of market structure depends on an accurate definition of the relevant markets. Market definitions hinge on properly identifying and properly evaluating potential substitutes for a given product. Within organized markets data are available, and should be used, to define markets based on how the units are evaluated and dispatched to meet demand, based on networked relationships between resources and load, relative costs, availability and operational parameters. Such an approach provides definitions of the relevant markets based on actual operational data related to the participants and the markets in which they operate. Evaluated in this manner, the substitutability or lack of substitutability among supply options in a market is made transparent, along with the relevant market(s), and the relative importance of the merging firms within the market(s). It is on this basis that the use of prescribed formulas regarding market shares, residual suppliers and concentration ratios, as well as other metrics, can be useful tools for evaluating the effects of a proposed merger.

In the IMM analysis, the definition of the relevant market is based on the actual substitutability between available, relevant resources which in turn is based on the physical facts of the system and how the PJM markets defined the substitutability among available resources in the relevant markets over the course of the 2012 – 2013 planning year. Rather than limit its analysis to a predefined range of load and price levels, the IMM has analyzed every actual relevant market defined by a constraint and the system software. The relevant energy markets in this analysis are those repeated energy markets created by constraints which created local markets for supply and constraint relief within the broader PJM market, for one hundred or more hours in the 2012-2013 planning year. The relevant ancillary services markets are those defined by the actual operation of PJM markets over the 2012-2013 planning year. The relevant capacity markets are those that resulted from the actual operation of the markets for the 2015/2016 and 2016/2017 delivery years.

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² 18 CFR § 33.3; see also Revised Filing Requirements Under Part 33 of the Commission's Regulations, Order No. 642, FERC Stats. & Regs. ¶ 31,111 (2000) ("Order No. 642"); Transactions Subject to FPA Section 203, Order No. 669, FERC Stats. & Regs. ¶ 31,200 (2005) ("Order No. 669"), order on reh'g, Order No. 669-A, FERC Stats. & Regs. ¶ 31,214 ("Order No. 669-A"), order on reh'g, Order No. 669-B, FERC Stats. & Regs. ¶31,225 (2006) ("Order No. 669-B"); Inquiry Concerning the Commission's Merger Policy Under the Federal Power Act: Policy Statement, Order No. 592, 77 FERC ¶61,263 (mimeo), FERC Stats. & Regs. ¶ 31,044 (1996), reconsideration denied, Order No. 592-A, 79 FERC ¶61,321 (1997) ("Merger Policy Statement"); FPA Section 203 Supplemental Policy Statement, FERC Stats. & Regs. ¶ 31,253 (2007).

The IMM analysis of the relevant markets reflects the information available based on the actual operation of the PJM wholesale power markets, rather than approximations of seasonal geographic markets that ignore local transmission constraints, distribution factors and relative dispatch costs. The information used to prepare the analysis included in this report is highly confidential and market sensitive as it relates to specific market participants.³

The IMM analysis relies on what FERC terms economic capacity, or total capacity without netting out of load obligations, also termed gross position. Net positions would be calculated by subtracting the load obligation from the supply of the relevant product for all participants that have both an obligation to purchase a product or to sell a product at a defined price and the ability to supply a product. Such entities, in this analysis, would be primarily integrated utility companies that have not yet been exposed to significant retail competition and that therefore retain most of their native load. A net position analysis would show the market results when the integrated utility companies retain their dominant position in the market. A complete net position analysis would also have to account for all financial positions of the respective companies which affect their net positions. The gross position analysis shows the market results when the integrated utility companies either no longer have the load obligation or have separated their generation companies from the integrated company so that their financial incentives no longer correspond to those of a fully integrated company. While the net position analysis may illustrate the current incentives to increase prices based on current load obligations, another impact of higher prices that is not explicitly considered is the fact that high prices for the relevant product could serve as a barrier to entry by competitive retail suppliers who would have to pay the high price in order to compete with the incumbent utility. The gross position, or economic capacity, analysis is more appropriate to the evaluation of the long-term impacts of a merger and is the approach taken here.

Merger Standards

For the evaluation of the impact of a merger on competition, FERC adopted the 1992 Horizontal Merger Guidelines as the analytical framework for analyzing the impact of mergers on competition as described in the Commission's Competitive Analysis Screen.⁴

³ See OATT Attachment M-Appendix § I.

See Order No. 642 mimeo at 4–5; U.S. Dept. of Justice & Federal Trade Commission, "Horizontal Merger Guidelines" (1992), as revised (1997) (1992 Guidelines) ("1992 Guidelines"). DOJ and FTC modified their guidelines in 2010, increasing their HHI and market share thresholds and expanding the criteria used to define the relevant market. U.S. Dept. of Justice & Federal Trade Commission, "Horizontal Merger Guidelines" (August 19,

The Commission reserves the opportunity to consider alternative approaches for analyzing the impact of proposed mergers, including analyses similar to the analysis included in this report, when evaluating proposed mergers in PJM.⁵

The 1992 Guidelines outlined the enforcement policy of the Department of Justice and the Federal Trade Commission concerning horizontal mergers subject to section 7 of the Clayton Act, section 1 of the Sherman Act, and Section 5 of the Federal Trade Commission Act. As noted in the Guidelines, "[t]he unifying theme of the Guidelines is that mergers should not be permitted to create or enhance market power or facilitate its exercise."

FERC's Competitive Analysis Screen, based on the 1992 Guidelines, uses market concentration, measured by the HHI, as a basic metric of the structural competitiveness of a market. The 1992 Guidelines define three basic levels of market concentration while recognizing that "[o]ther things being equal, cases falling just above and just below a threshold present comparable competitive issues." A market with an HHI of less than 1000 is considered to be unconcentrated. Mergers resulting in HHI level less than a 1000 are not considered to have adverse competitive effects. A market with an HHI between 1000 and 1800 is considered to be moderately concentrated. A merger in or resulting in a moderately concentrated market is not considered to have an adverse effect on competition if it increases the market's HHI by less than 100 points. A merger in or resulting in a moderately concentrated market is considered to "potentially raise significant competitive concerns" if it increases the market's HHI by 100 points or more. A market with an HHI of 1800 or above is considered to be highly concentrated. A merger in or resulting in a highly concentrated market is not considered to have an

2010). FERC considered whether to revise it policies to follow the DOJ and FTC 2010 modifications, but decided, after notice and inquiry, to retain the 1992 Guidelines. *Analysis of Horizontal Market Power under the Federal Power Act*, 138 FERC ¶61,109 (2012).

- See Id. at P 38 ("We reiterate, however, that the Commission may consider arguments that a proposed transaction raises competitive concerns that have not been captured by the Competitive Analysis Screen. Likewise, while applicants must continue to provide a Competitive Analysis Screen, we will also consider any alternative methods or factors, if adequately supported."); Exelon Corporation, Constellation Energy Group, Inc., 138 FERC ¶ 61,167 (2012).
- 6 1992 Guidelines at 2.
- ⁷ 1992 Guidelines at 15.
- ⁸ *Id.* at 16.

adverse effect on competition if it increases the market's HHI by less than 50 points. A merger producing an increase in the market HHI of 50 points or more in a highly concentrated market "potentially raises significant competitive concerns." ⁹

The 1992 Guidelines do not directly address whether changes in HHI are of greater concern at higher starting HHI, such as 4000. Presumably the higher the starting the HHI, the greater the concern caused by a given increase in HHI caused by a merger.

Both the DOJ's 1992 Guidelines and the Commission's Appendix A use their respective HHI thresholds and measures as a guideline, and the importance of a specific range is dependent on a number of other factors, such as the amount of demand response that exists in a given market. All else held equal, where a lack of potential demand response might allow prices to be raised by more than a "small but significant and non-transitory" amount, "more market power is at stake in the relevant market than in a market in which a hypothetical monopolist would raise price by exactly five percent." ¹⁰

In making the determination with respect to post merger market power, the Commission's analytic screen focuses primarily on the market concentration analysis as detailed in the Guidelines. In both cases, the concentration analysis requires the definition of product and geographic markets that are likely to be affected by a proposed merger and the measurement of concentration in those markets. The product and geographic market definitions used in the Commission analysis are designed to identify the pool of feasible alternative suppliers to the merged firm from a buyer's perspective, taking into account the costs of delivering the product and various measures of transmission capacity between potential suppliers and potential buyers, under varying market conditions (load levels).

The Commission approach requires analysis at a range of load and price levels given the effect of the combination of load levels and seasons on the competitive price. The IMM has performed its energy market analysis on the basis of every actual relevant market interval defined by an identified constraint and the system software. The IMM has performed its capacity market analysis on the basis of the cleared LDAs in the last two Base Residual Auctions. The IMM has performed its ancillary services market analysis on the basis of the actual hourly cleared markets in the 2012-2013 planning year.

Where the analysis indicates that a proposed merger may significantly increase concentration in any of the relevant markets, the FERC then examines the merger using the remaining four analytic steps from the Guidelines. This process involves an

¹⁰ Id. at 17.

⁹ *Id*.

"examination of other factors that either address the potential for adverse competitive effect or that could mitigate or counterbalance the potential competitive harm." ¹¹ FERC notes that "(s)uch factors include the ease of entry in the market or any efficiencies stemming from the merger." ¹² Where such "additional factors examined do not mitigate or counterbalance the adverse competitive effects of the merger," remedial, mitigative conditions can be explored by FERC. ¹³ Such remedial, mitigative conditions or actions can include, but are not limited to transmission expansion and/or generation divestiture. ¹⁴

Market Based Rate Authority Metrics

The FERC's Market-Based Rates Order, Order No. 697, defines the market structure characteristics that must be met for a market participant to be granted market based rates for three years. 15 Order No. 697 indicates that an individual seller market share in excess of 20 percent is an indicator of market power and that an HHI of 2500 is an indicator of market power. 16 Order No. 697 also uses the residual supplier index (RSI), a pivotal supplier metric, to define market structure. 17

The Commission adopted market power screens and tests in the Order No. 697. The Order No. 697 defined two indicative screens and the more dispositive delivered price test. The Commission's delivered price test for market power defines the relevant market as all suppliers who offer at or below the clearing price times 1.05 and, using that definition, applies pivotal supplier, market share and market concentration analyses. These tests are failed if, in the relevant market, the supplier in question is pivotal, has a market share in excess of 20 percent or if the Herfindahl-Hirschman Index (HHI) exceeds 2500. The Commission recognized that there are interactions among the results

¹¹ Merger Policy Statement, Appendix A at 3.

¹² Id.

¹³ *Id.* at 3–4.

¹⁴ *Id*. at 23–27.

Market-Based Rates For Wholesale Sales Of Electric Energy, Capacity And Ancillary Services By Public Utilities, Order No. 697, 119 FERC ¶ 61,295 (2007) ("Order No. 697").

¹⁶ Order No. 697 at P 111.

¹⁷ Order No. 697 at P 106–109.

¹⁸ *Id*.

of each screen under the delivered price test and that some interpretation is required and, in fact, is encouraged.¹⁹

The Commission defines the relevant market under the delivered price test "by identifying potential suppliers based on market prices, input costs, and transmission availability, and calculates each supplier's economic capacity for each season/load condition."²⁰ The Commission defines the relevant market to include suppliers with "costs less than or equal to 1.05 times the market price," i.e. those "suppliers that could sell into the destination market at a price less than or equal to 5 percent over the market price."²¹ Thus, the relevant market includes all supply that is potentially competitive with the supplier and excludes supply that is not potentially competitive with the supplier.

The Commission's market based rates analysis then applies the components of the delivered price test to the relevant market. A supplier fails if the supplier is pivotal (one pivotal supplier test), if it has a market share greater than or equal to 20 percent, or if the Herfindahl-Hirschman Index ("HHI") in the relevant market is greater than or equal to 2500.²² A supplier is pivotal under the market power test if demand in the relevant market cannot be met without its supply (one pivotal supplier test).

The Commission recognizes the interactions among the multiple analyses under the delivered price test and "encourages the most complete analysis of competitive conditions in the market as the data allow."²³

For example, passing a single pivotal supplier test does not demonstrate the absence of structural market power because market participants can coordinate their behavior with other suppliers and can do so without overt interaction. The Commission stated:

Concentration statistics can indicate the likelihood of coordinated interaction in a market. All else being equal, the higher the HHI, the more firms can extract excess profits from the market. Likewise a low HHI can indicate a lower likelihood of coordinated interactions among suppliers

²⁰ Order No. 697 at P 106.

¹⁹ *Id*.

AEP Order at App. F; see also Merger Policy Statement, mimeo at 6; Order No. 697 at P 108.

²² Order No. 697 at P 111.

²³ See Order No. 697 at PP 111–117; AEP Order at PP 111–12.

and could be used to support a claim of a lack of market power by a seller that is pivotal or does have a 20 percent or greater market share in some or all season/load conditions. For example, a seller with a market share of 20 percent or greater could argue that ... it would be unlikely to possess market power in an unconcentrated market (HHI less than 1000).²⁴

In a market with an inelastic demand curve, the existence of two jointly pivotal suppliers, regardless of the amount of excess capacity available, does not provide a market structure that will result in a competitive outcome. The 20 percent market share and the HHI screen are also weak screens for structural market power on a stand-alone basis. A market share in excess of 20 percent does not demonstrate market power if the holder of that market share is not jointly pivotal and is unlikely to be able to affect the market price. A market share less than 20 percent does not demonstrate the absence of market power if the holder of that market share is jointly pivotal and is likely to be able to affect the market price. An HHI in excess of 2500 does not demonstrate market power if the relevant owners are not jointly pivotal and are unlikely to be able to affect the market price. An HHI less than 2500 does not demonstrate the absence of market power if the relevant owners are jointly pivotal and are likely to be able to affect the market price.²⁵

Higher concentration ratios indicate that comparatively small numbers of sellers dominate a market while lower concentration ratios mean larger numbers of sellers split market sales more equally. Lower aggregate market concentration ratios establish neither that a market is competitive nor that participants are unable to exercise market power. Higher concentration ratios do, however, indicate an increased potential for participants to exercise market power. Despite their significant limitations, concentration ratios provide useful information on market structure.

The residual supply index (RSI) is a measure of the extent to which one or more generation owners are pivotal suppliers in a market. A single generation owner is pivotal if the output of the owner's generation facilities is needed to meet demand. Multiple generation owners are jointly pivotal when the output of the owners' generation facilities, taken together, is needed to meet demand. When a generation owner is pivotal, it has the ability to affect market price. For a given level of market demand, the RSI compares the market supply, net of the supply controlled by one or more generation owners, to the market demand. The RSI value is calculated as a ratio,

²⁴ Order No. 697 at P 111.

For detailed examples, see Joseph E. Bowring, PJM market monitor. "IMM Analysis of Combined Regulation Market," PJM Market Implementation Committee Meeting (December 20, 2006).

where total supply minus the supply of the tested suppliers is divided by the market demand. If the RSI is greater than 1.00, the supply of the specific generation owner(s) is not needed to meet market demand and that generation owner(s) has a reduced ability to influence market price. If the RSI is less than 1.00, the supply owned by the specific generation owner(s) is needed to meet market demand and the generation owner(s) is a pivotal supplier with an ability to influence price. When the RSI is reported for a market, the reported RSI is for the largest supplier or identified number of the largest suppliers. As with concentration ratios, the RSI is not a bright line test.

FERC indicates that a single supplier RSI of less than 1.0 is an indicator of market power.²⁶ In the PJM markets a three pivotal supplier RSI of less than 1.0 defines the existence of local market power. The TPS defines market power even in the presence of market share and concentration levels that fall below FERC guidelines for a competitive market structure.²⁷

Three Pivotal Supplier Test

In the IMM analysis, the basic metrics used for each market include market share, the Herfindahl-Hirschman Index (HHI) and the three pivotal supplier test (TPS), a residual supplier index used in the PJM markets to define locational market power. Market share measures the proportion of market output contributed by a supplier. Market share is calculated by dividing the output of a supplier by total supply in a market. Concentration ratios are a summary measure of market share. The concentration ratio used here is the Herfindahl-Hirschman Index (HHI), calculated by summing the squares of the market shares of all firms in a market.

The IMM uses the three pivotal supplier test as the key measure of market structure and structural market power. The three pivotal supplier test is used in PJM markets to define the existence of local market power screen and as a trigger for market power mitigation. A test for local market power based on the number of pivotal suppliers has a solid basis in economics and is clear and unambiguous to apply in practice. There is no perfect test, but the three pivotal supplier test for local market power strikes a reasonable balance between the requirement to limit extreme structural market power and the goal of limiting intervention in markets when competitive forces are adequate. The three pivotal supplier test for local market power is also a reasonable application of the logic contained in the Commission's market power tests.

²⁶ See Midwest Independent Transmission System Operator, Inc., 121 FERC ¶ 61,190 at P 6 n.5 (2007)...

²⁷ AEP Order at P 111.

The three pivotal supplier test, as implemented in PJM markets, is consistent with the Commission's market power tests, encompassed under the delivered price test. The three pivotal supplier test is an application of the delivered price test to the Real-Time Energy Market, the Day-Ahead Energy Market, the Regulation Market and the Reliability Pricing Model (RPM) Capacity Market. The three pivotal supplier test explicitly incorporates the impact of excess supply and implicitly accounts for the impact of the price elasticity of demand in the market power tests. The three pivotal supplier test includes more competitors in its definition of the relevant market than the Commission's delivered price test. While the Commission's delivered price test defines the relevant market to include all offers with costs less than, or equal to, 1.05 times the market price, the three pivotal supplier test includes all offers with costs less than, or equal to, 1.50 times the clearing price for the local market.

The three pivotal supplier test is also consistent with the Commission's delivered price test in that it tests for the interaction between individual participant attributes and features of the relevant market structure. The three pivotal supplier test is an explicit test for the ability to exercise unilateral market power as well as market power via coordinated action which accounts for market shares and the supply-demand balance in the market.

The results of the three pivotal supplier test can differ from the results of the HHI and market share tests. The three pivotal supplier test can show the existence of structural market power when the HHI is less than 2500 and the maximum market share is less than 20 percent. The three pivotal supplier test can also show the absence of market power when the HHI is greater than 2500 and the maximum market share is greater than 20 percent. The three pivotal supplier test is more accurate than the HHI and market share tests because it focuses on the relationship between demand and the most significant aspect of the ownership structure of supply available to meet it. A market share in excess of 20 percent does not indicate market power if the holder of that market share is not jointly pivotal and is unlikely to be able to affect the market price. A market share less than 20 percent does not indicate the absence of market power if the holder of that market share is jointly pivotal and is likely to be able to affect the market price. Similarly, an HHI in excess of 2500 does not indicate market power if the relevant owners are not jointly pivotal and are unlikely to be able to affect the market price. An HHI less than 2500 does not indicate the absence of market power if the relevant owners are jointly pivotal and are likely to be able to affect the market price.²⁸

²⁸ For detailed examples, see Joseph E. Bowring, PJM market monitor. "IMM Analysis of Combined Regulation Market," PJM Market Implementation Committee Meeting (December 20, 2006).

The three pivotal supplier test was designed in light of actual elasticity conditions in load pockets in wholesale power markets in PJM. The price elasticity of demand is a critical variable in determining whether a particular market structure is likely to result in a competitive outcome. A market with a specific set of market structure features is likely to have a competitive outcome under one range of demand elasticity conditions and a noncompetitive outcome under another set of elasticity conditions. It is essential that market power tests account for actual elasticity conditions and that evaluation of market power tests neither ignore elasticity nor make counterfactual elasticity assumptions. As the Commission stated, "In markets with very little demand elasticity, a pivotal supplier could extract significant monopoly rents during peak periods because customers have few, if any, alternatives." The Commission also stated:

In both of these models, the lower the demand elasticity, the higher the mark-up over marginal costs. It must be recognized that demand elasticity is extremely small in electricity markets; in other words, because electricity is considered an essential service, the demand for it is not very responsive to price increases. These models illustrate the need for a conservative approach in order to ensure competitive outcomes for customers because many customers lack one of the key protections against market power: demand response.³⁰

The three pivotal supplier test is a reasonable application of the Commission's delivered price test to the case of local markets that are defined by actual conditions in a market based on security-constrained, economic dispatch with locational market pricing and extremely inelastic demand. The three pivotal supplier test explicitly incorporates the relationship between supply and demand in the definition of pivotal, and it provides a clear test for whether excess supply is adequate to offset other structural features of the market and results in an adequately competitive market structure.

TPS Test: Defining the market

The goal of defining the relevant market is to include those producers that actually compete to determine the market price or could actually compete to determine the market price. Conversely, the goal of defining the relevant market is to exclude those units that are not meaningful competitors and therefore do not have an impact on the clearing price. The existence of market power within that defined market depends on the ability of the firm to raise price while continuing to sell its output. A firm cannot

²⁹ AEP Order at P 72).

³⁰ *Id.* at P 103.

successfully increase the market price above the competitive level if competitors would replace its output when it did so.

The Commission definition of the relevant market includes all suppliers which have costs less than or equal to 1.05 times the clearing price. The Commission definition means that, if the marginal unit sets the clearing price based on an offer of \$200 per MWh, all units with costs less than, or equal to, \$210 per MWh have a competitive effect on the offer of the marginal unit. These units are all defined to be meaningful competitors in the sense that it is assumed that their behavior constrains the behavior of the marginal and inframarginal units. The three pivotal supplier definition means that, if the marginal unit sets the clearing price based on an offer of \$200 per MWh, all units with costs less than, or equal to, \$300 per MWh have a competitive effect on the offer of the marginal unit. These units are all defined to be meaningful competitors in the sense that it is assumed that their behavior constrains the behavior of the marginal and inframarginal units. The three pivotal supplier test incorporates a definition of meaningful competitors that is at the extremely high end of inclusive. It is questionable whether a unit with a competitive offer price of \$300 offer meaningfully constrains the offer of a \$200 unit. This broad market definition is combined with the recognition that multiple owners can be jointly pivotal. The three pivotal supplier test includes three pivotal suppliers while the Commission test includes only one pivotal supplier.

The three pivotal supplier test is designed to test the relevant market. For example, in the case of the market for out of merit generation needed to relieve a constraint in real time, the three pivotal supplier test examines the market specifically available to provide that relief. Under these conditions, the three pivotal supplier test measures the degree to which the supply from three generation suppliers, as defined by PJM's market solution software, is required in order to meet the demand to relieve a constraint. The market demand consists of the incremental, effective MW required to relieve the constraint. The market supply consists of the incremental, effective MW of supply available to relieve the constraint.³¹ For purposes of the test, incremental effective MW are attributed to specific suppliers on the basis of their control of the assets in question. Generation capacity controlled directly or indirectly through affiliates or through contracts with third parties are attributed to a single supplier.

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A unit's contribution toward effective, incrementally available supply is based on the DFAX of the unit relative to the constraint and the unit's incrementally available capacity over current load levels, if the capacity in question is available within the period that the relief will be needed. Effective, incrementally available MW from an unloaded 100 MW 15-minute start combustion turbine (CT) with a DFAX of 0.05 to a constraint would be 5 MW relative to the constraint in question. Effective, incrementally available MW from a 200 MW steam unit, with 100 MW loaded, a 50 MW ramp rate and a DFAX of 0.5 to the constraint would be 25 MW.

The supply directly included as relevant to the market in the three pivotal supplier test consists of the incremental, effective MW of supply that are available at a price less than, or equal to, 1.5 times the clearing price (P_c) that would result from the intersection of demand (constraint relief required) and the incremental supply available to resolve the constraint. This measure of supply is termed the relevant effective supply (S) in the market for the relief of the constraint in question.

Unlike structural tests that define markets by geographic proximity, TPS makes explicit and direct use of the incremental, effective MW of supply available to relieve the constraint at a distribution factor (DFAX) greater than, or equal to, the DFAX used by PJM in operations. Only the supply that is part of the market as defined by the reality of the electric network as measured by unit characteristics and distribution factors is included in the three pivotal supplier test, to the extent that it is incremental, effective MW of supply that is available at a price less than, or equal to, 1.5 times the clearing price (P_c) that would result from the intersection of demand (constraint relief required) and the incremental supply available to resolve the constraint.

Energy Market Results

The analysis of the impact of the merger on the Energy Market focuses on constraint defined locational markets that occurred for 100 or more hours in the 2012-2013 planning year. The relevant markets in the 2012-2013 planning year may be defined in three ways. The relevant markets may be defined based on the incremental, effective MW of raise relief supply available to relieve each market defining constraint based on the actual operation of PJM's system. This definition of the market allows the identification of resource owners in a position to exercise market power by directly affecting locational prices when a transmission constraint binds. This is the definition used in this report. In addition, the relevant markets may be defined based on the actual DFAX adjusted real time output of energy resources within each constrained defined market at the time the constraints were binding in the 2012-2013 planning year. This definition of the market allows the identification of resource owners in a position to benefit from the exercise of market power because they receive the higher prices paid when a constraint binds. Finally, the relevant market may be defined in terms of PJM's aggregate market, ignoring constraints.

Markets for Incremental Effective Relief of Constraints

A constraint was included in the analysis only if NRG or Edison Mission Energy had incremental effective MW of supply for the constraint. The supply defined in each market interval consists of the incremental, effective MW of raise relief supply that are available at a price less than, or equal to, 1.5 times the clearing price (P_c) that results from the intersection of demand (constraint relief required) and the incremental supply available to resolve the constraint. The resulting measure of effective raise relief supply

is termed the relevant effective supply (*S*) in the market for the relief of the defined constraint. Results are provided on a peak, off peak and total hour basis.

Summary Results for Specific Constraints

For the defined markets, the TPS score, market concentration and HHI levels were calculated on a pre merger and a post merger basis for each instance of the market. A market instance exists each time that PJM dispatch software runs the TPS test on the market for incremental relief of a constraint in the real time energy market and either NRG or Edison Mission Energy or both NRG and Edison Mission Energy were in the supply stack for raise relief MW. There can be multiple market instances in an hour and there can be hours with no market instances. Market instance results were rolled up and averaged by hour, with each hourly result termed a market hour event. Market hours with both NRG and Edison Mission Energy in the supply stack are counted as one hour in the analysis.

Pivotal Supplier Analysis

The three pivotal supplier (TPS) test measures the degree to which the supply from three suppliers of raise help constraint relief is required in order to meet the demand for relief of the constraint. The analysis includes TPS statistics for the identified market on a pre merger basis, on a post merger basis. This TPS analysis is of the market for the Lanesville constraint. The TPS results focus on the ability to exercise market power in the PJM energy market, specifically in the market bifurcated by the constraint in question.

Table 0-1 and Table 0-2 show, for peak and off peak hours in the 2012-2013 planning year for the Lanesville constraint, the number of real time constraint hours, the number of hours the market was defined in PJM's look ahead software (Market Hours), the number of Market Hours that one or more market participants failed (Hours Failed) the three pivotal supplier test, the number of Market Hours that NRG and/or Edison Mission Energy provided relief supply in the three pivotal supplier test for the Lanesville facility, the pre merger average TPS score of NRG and Edison Mission Energy failed the TPS test, the average TPS score for a merged NRG and Edison Mission Energy and the number of Market Hours the merged NRG and Edison Mission Energy would fail the test. Failure of a test in a Market Hour results in the failure of the hour. In all cases the TPS scores and metrics are in terms of the market for raise help relief relative to the Lanesville constraint. Table 0-1 provides the results for peak hours, Table 0-2 provides the result for off-peak hours.

The tables show that proposed merger would have no impact on the number of hours that the Lanesville market for raise help constraint relief would fail the TPS test. The

tables show that pre-merger, both NRG and Edison Mission Energy have, independently, market power in the Lanesville market for raise help constraint relief.

Table 0-1 Peak hours pre and post merger NRG and Edison Mission Energy average TPS scores and number of hours failed by facility

				,		Pre Mer	ger	,		F	Post Merger		Chan	ge
									Hours					
				Market					when					
				Hours		Average			NRG					Change in
				(NRG or	Average	TPS		Mission	and/or	Market Hours	Hours	Average	Change in	hours failed
	Total RT No	umber of Market N	umber of Hours	Mission	TPS	Score	NRG	Energy	Mission	Failed (cases	Combined	TPS Score	hours failed	(NRG and/or
	Constraint	Hours (all	Failed (all	Energy	Score	Mission	Hours	Hours	Energy	with all	Company	Combined	(all	Mission
Facility	Hours	companies)	companies)	supply)	NRG	Energy	Failed	Failed	Failed	companies)	Fails	Company	companies)	Energy)
Lanesville	221	240	239	229	0.00	0.02	10	228	228	239	228	0.02	0	0

Table 0-2 Off peak hours pre and post merger NRG and Edison Mission Energy average TPS scores and number of hours failed by facility

						Pre Me	erger				Post Merger		Cha	nge
				Market Hours (NRG		Average				Hours Failed	Hours	Average		Change in hours failed
	Total RT Constraint	Market Hours (all		or Mission Energy	Average TPS Score	TPS Score	NRG Hours	Mission Energy		(cases with all	Combined Company	TPS Score Combined		(NRG and/or Mission
Facility		companies)		- 33	NRG	Energy		ours Failed		companies)	Fails		companies)	
Lanesville	39	58	58	54	0.00	0.00	1	54	54	58	54	0.00	0	0

HHI Analysis

Table 0-3, Table 0-4 and Table 0-5 show the minimum, average, maximum and median pre and post merger market hour event HHIs for the Lanesville constraint for which Edison Mission Energy or NRG provided raise help relief supply in the 2012-2013 planning year. Table 0-3 provides the results for peak hours, Table 0-4 provides the result for off-peak hours and Table 0-5 provides the results for all hours.

The tables show that the one relevant constraint defined market for raise help relief is highly concentrated on an average and median basis. On average, both peak and off peak, the pre merger HHIs exceed 1800. The results show that the merger significantly increases the average peak market hour HHI by 53 points from 8033 to 8053.

Table 0-3 Peak hours pre and post merger market event HHIs by constraint

		ı	Pre Merç	jer HHI				Post Merg	er HHI			C	Change	in HHI	
	Market				Standard					Standard					Standard
Facility	Hours Min	Mean	Max	Median	Deviation	Min	Mean	Max	Median	Deviation	Min	Mean	Max	Median	Deviation
Lanesville	229 2823	8033	9922	8206	1143	2823	8053	9922	8230	1135	-	53	-	113	3

Table 0-4 Off peak hours pre and post merger market event HHIs by constraint

			Р	re Merger H	iHi			P	ost Merge	r HHI			С	hange i	n HHI	
	Market					Standard					Standard					Standard
Facility	Hours	Min	Mean	Max	Median	Deviation	Min	Mean	Max	Median	Deviation	Min	Mean	Max	Median	Deviation
Lanesville	54	4737	8726	10000	9087	1126	4737	8726	10000	9087	1126	(0)	0	-		0

Table 0-5 All hours pre and post merger market event HHIs by constraint

			Pre	Merger HH	ı			Pos	st Merger I	I HI			Cha	ınge in I	НН	
	Market					Standard					Standard					Standard
Facility	Hours	Min	Mean	Max	Median	Deviation	Min	Mean	Max	Median	Deviation	Min	Mean	Max	Median	Deviation
Lanesville	283	2197	7836	10000	7904	1795	2197	7890	10000	7932	1750	-	55	-	28	(44)

Specific Constrained Market Results

Table 0-6 shows, for the Lanesville constraint, the pre merger market event hour HHI category, the number of market event hours where the proposed merger would have increased the HHI by 50 or more points, 100 or more points, 200 or more points and/or 300 or more points.

Table 0-6 shows that of the 277 pre merger Lanesville market event hours with an HHI of 4000 or more, the merger would cause eleven of these market event hours to have an increase of 200 or more points and ten of these market event hours to have an increase of 300 or more points.

Lanesville Results

Table 0-6 By pre merger market event HHI category, post merger change in HHI of 50 or more, 100 or more, 200 or more or 300 or more points: Lanesville Market 2012-2013 planning year

HHI Range		Post Merger Number of Market Hours	•	Pre to Post Merger hours with HHI increase of 50 or more	Pre to Post Merger hours with HHI increase of 100 or more	Pre to Post Merger hours HHI increase of 200 or more	Pre to Post Merger hours with HHI increase of 300 or more	Percentage of Market Hours with HHI increase of 50 or more		of Market Hours with HHI increase of 200 or		of Makret Hours in		Change in percentage of hours in HHI range
<500	-	-	-	-	-	-	-				-	0%	0%	0%
500 to <1000	-	-	-	-	-	-	-					0%	0%	0%
1000 to <1500		-	-	-	-	-	-					0%	0%	0%
1500 to <2000		-	-	-	-	-						0%	0%	0%
2000 to <2500	2	2		-	-	-	-	0%	0%	0%	0%	1%	1%	0%
2500 to <3000	3	3	-	-	-	-		0%	0%	0%	0%	1%	1%	0%
3000 to <3500		-		-	-	-	-		-	-		0%	0%	0%
3500 to <4000	1	1	-	-	-	-	-	0%	0%	0%	0%	0%	0%	0%
4000 to <4500	5	4	(1)			1	1	20%	20%	20%	20%	2%	1%	0%
4500 to <5000	4	2	(2)) 2	2	2	2	50%	50%	50%	50%	1%	1%	-1%
5000 to <5500	13	12	(1)) 1	1	1	1	8%	8%	8%	8%	5%	4%	0%
5500 to <6000	13	11	(2)) 2	2	2	2	15%	15%	15%	15%	5%	4%	-1%
6000 to <6500	26	27	1	1	1	1	1	4%	4%	4%	4%	9%	10%	0%
6500 to <7000	32	31	(1)) 3	3	3	3	9%	9%	9%	9%	11%	11%	0%
7000 to <7500	25	28	3	-	-	-		0%	0%	0%	0%	9%	10%	1%
7500 to <8000	22	23	1	-	-	-	-	0%	0%	0%	0%	8%	8%	0%
8000 to <8500	23	23	-	1	1	1		4%	4%	4%	0%	8%	8%	0%
8500 to <9000	20	22	2	-	-	-		0%	0%	0%	0%	7%	8%	1%
9000 to <9500	15	15	-	-	-	-		0%	0%	0%	0%	5%	5%	0%
9500 to <10000	34	34	-	-	-	-	-	0%	0%	0%	0%	12%	12%	0%
10000	45	45		-				0%	0%	0%	0%	16%	16%	0%
Overall	283	283	-	11	. 11	11	10	4%	4%	4%	4%	100%	100%	0%

Capacity Market Results

The Reliability Pricing Model (RPM) Capacity Market design was implemented in the PJM region on June 1, 2007. RPM is a forward-looking, annual, locational market, with a must offer requirement for capacity and mandatory participation by load, with

performance incentives for generation, that includes clear market power mitigation rules and that permits the direct participation of demand-side resources.

Under RPM, capacity obligations are annual. Base Residual Auctions (BRA) are held for delivery years that are three years in the future. Effective with the 2012/2013 delivery year, First, Second and Third Incremental Auctions (IA) are held for each delivery year.³²

RPM prices are locational and may vary depending on transmission constraints and local supply and demand conditions.³³ Existing generation capable of qualifying as a capacity resource must be offered into RPM Auctions, except for resources owned by entities that elect the fixed resource requirement (FRR) option, which is a way to opt out of RPM while maintaining responsibility for meeting capacity obligations. Participation by LSEs is mandatory, except for those entities that elect the FRR option. There is an administratively determined demand curve that, with the supply curve derived from capacity offers, determines market prices in each BRA. RPM rules provide performance incentives for generation, which, although not adequate, require owners to submit generator outage data, link capacity payments to the level of unforced capacity and link capacity payments to the performance of capacity resources during identified hours. Under RPM there are explicit market power mitigation rules that define the must offer requirement, that define structural market power, that define offer caps based on the marginal cost of capacity and that have flexible criteria for competitive offers by new entrants or by entrants that have an incentive to exercise monopsony power. Demandside resources and Energy Efficiency resources may be offered directly into RPM Auctions and receive the clearing price without mitigation.

In the Capacity Market, transmission constraints mean that less expensive capacity from the west is not always available in parts of eastern PJM. The higher capacity prices that result when the transmission constraints are binding reflect the higher marginal costs of capacity located in the constrained areas to meet the requirement for capacity in the constrained areas at those times. Under these conditions, a single capacity price for the entire PJM footprint would not provide the appropriate incentives to build or maintain capacity in constrained areas when capacity is needed to maintain reliability and meet the loads there. When transmission constraints create local capacity markets in specific RPM Locational Deliverability Areas (LDAs) and the TPS test is failed, there is structural market power in those local markets.

³² See 126 FERC ¶ 61,275 (2009) at P 86.

Transmission constraints are local capacity import capability limitations caused by transmission facility limitations, voltage limitations or stability limitations. In RPM, capacity constraints are measured by the relationship between capacity emergency transfer limits (CETL) and capacity emergency transfer objectives (CETO) for LDAs.

Capacity markets are necessary in PJM in order to ensure that the incentives are adequate to provide the desired level of reliability.³⁴ Energy market net revenues are not adequate to keep a significant portion of existing units, across all technology types, financially viable. Net revenues from the energy market alone are less than the annual going forward costs for a significant level of capacity, across all generation technologies. When a unit receives less than its annual going forward costs in net revenue, it is more profitable for the unit to retire than to continue operation. Capacity market revenues make up that difference and provide the incentive for units to continue operation.³⁵

In addition, energy market net revenues are not sufficient to incent new entry. The net revenues from the energy market are less than the annual going forward costs plus annual fixed costs of new units. In some zones, the sum of capacity market revenues and energy market net revenues is adequate to incent new entry. In those cases, capacity market revenues make up the difference and provide a key component of the incentive for new entry.³⁶

The RPM Capacity Market design explicitly addresses the underlying issues of ensuring that competitive prices can reflect local scarcity while not relying on the exercise of market power to achieve the design objective, and of explicitly limiting the exercise of market power.

The Capacity Market is, by design, always tight in the sense that total supply is generally only slightly larger than demand. The demand for capacity includes expected peak load plus a reserve margin. Thus, the reliability goal is to have total supply equal to, or slightly above, the demand for capacity. The market may be long at times, but that is not the equilibrium state. Capacity in excess of demand is not sold and, if it does not earn adequate revenues in other markets, will retire. Demand is almost entirely inelastic, because the market rules require loads to purchase their share of the system capacity requirement. The result is that any supplier that owns more capacity than the difference between total supply and the defined demand is pivotal and has market power.

In other words, the market design for capacity leads, almost unavoidably, to structural market power. Given the basic features of market structure in the PJM Capacity Market, including significant market structure issues, inelastic demand, tight supply-demand conditions, the relatively small number of nonaffiliated LSEs and supplier knowledge of

See the 2012 State of the Market Report for PJM, Volume II, Section 4, "Capacity Market," for a more detailed discussion.

³⁵ See the 2012 State of the Market Report for PJM, Volume II, Section 6, "Net Revenue."

³⁶ See the 2012 State of the Market Report for PJM, Volume II, Section 6, "Net Revenue."

aggregate market demand, the potential for the exercise of market power is high. Market power is and will remain endemic to the existing structure of the PJM Capacity Market. This is not surprising in that the Capacity Market is the result of a regulatory/administrative decision to require a specified level of reliability and the related decision to require all load serving entities to purchase a share of the capacity required to provide that reliability. It is important to keep these basic facts in mind when evaluating capacity markets. The Capacity Market is unlikely ever to approach the economist's view of a competitive market structure in the absence of a substantial and unlikely structural change that results in much more diversity of ownership.

RPM has explicit market power mitigation rules designed to permit competitive, locational capacity prices while limiting the exercise of market power. The RPM construct is consistent with the appropriate market design objectives of permitting competitive prices to reflect local scarcity conditions while explicitly limiting market power. The RPM Capacity Market design provides that competitive prices can reflect locational scarcity while not relying on the exercise of market power to achieve that design objective by limiting the exercise of market power via the application of the three pivotal supplier test and the resultant offer capping.

But it must also be recognized that the market power mitigation rules are not perfect and cannot prevent all exercises of market power.

Markets

The analysis of the impact of the merger on the Capacity Market examines the locational markets defined by the underlying economics of the market including supply and demand curves and transmission constraints. Each transmission zone is a Locational Deliverability Area (LDA) which can be a separate market if market conditions result in price separation in an auction. There are, in addition, several subzonal LDAs, including PSEG North, DPL South, and ATSI Cleveland.

For the defined markets, market concentration and HHI levels were calculated on a pre merger and a post merger basis for each market.

Understanding the impact of the merger requires understanding how the market clears. As in the energy market, to the extent that total RTO demand for capacity can be met without any constraints binding, the optimal solution is defined by the intersection of the aggregate supply and demand curves. However, if the next increment of demand for capacity in an LDA cannot be met by the next economic increment of supply, regardless of location, and must be met by supply within the LDA, then the transmission constraint is binding and there is a separate market created. That separate market is defined by the incremental demand that must be met by capacity within the LDA and the incremental supply within the LDA available to meet that demand, above that which would have cleared at the RTO price.

The ability to exercise market power in the LDA is determined by the ownership structure of the incremental supply and the relationship between incremental supply and incremental demand. The ability to exercise market power can be measured most accurately by the TPS test but can also be measured by the HHI, in both cases applied to the incremental supply of capacity in the LDA. The incentive to exercise market power in the LDA is a function of the ownership structure of all capacity in the LDA. Regardless of offer price and regardless whether the capacity was incremental, all capacity in a constrained LDA receives the higher constrained clearing price. The incentive to exercise market power can be measured most accurately by the TPS test but can also be measured by the HHI, in both cases applied to the total supply of capacity in the LDA.

When RPM clears as a single market, total RTO supply and demand determine the clearing price and all resources receive the clearing price. The market definition is clear. When an LDA within the RTO clears as a separate market, the incremental locational supply available to meet the locational demand determines the clearing price for the LDA. All capacity resources in the LDA receive the clearing price, regardless of whether the capacity resources are incremental. Thus constrained LDA total capacity ownership metrics measure the incentive to exercise market power rather than the ability to exercise market power. The RTO clearing price is determined by all the supply that is not incremental in the LDA, including supply both within and external to the LDA. All supply in the LDA which is offered at or below the RTO clearing price affects the RTO clearing price. The RTO market is sometimes referred to as the rest of RTO market for these reasons.

The same logic applies when there are multiple LDAs that clear as separate markets. When the LDAs are not overlapping, the logic is exactly the same for each LDA separately and its relationship to the rest of RTO. When the LDAs are nested, one within another, the analysis becomes more complex. For example, EMAAC is entirely within MAAC, which is entirely within the RTO. The EMAAC locational price is determined by the incremental locational supply available to meet the locational demand within EMAAC. The MAAC price in this case is analogous to the RTO price in the case of a single LDA. The MAAC price is determined by all the MAAC incremental supply (defined with respect to the RTO market) that is not incremental in EMAAC. Even though MAAC includes more capacity resources than EMAAC, the MAAC clearing price may result from fewer MW of incremental supply than the EMAAC price and may apply to fewer MW of total MAAC supply than the EMAAC price. The MAAC clearing price in this case could also be referred to as the rest of MAAC price, analogous to the rest of RTO price. The RTO clearing price in this case is determined by all the supply that is not incremental in MAAC, including EMAAC.

Total Market Analysis HHI Analysis

Table 0-7 shows pre and post merger HHIs for the 2015/2016 and 2016/2017 RPM Base Residual Auctions, including all constrained LDAs for each BRA. The HHIs are calculated for the markets cleared in RPM. The HHIs in Table 0-7 measure concentration of ownership for all capacity in the identified LDAs. This metric measures the incentive to exercise market power rather than the ability to exercise market power in the constrained LDAs. Table 0-7 also shows the change in HHI and whether the change was between 50 and 100 points, 100 to 200 points, 200 to 300 points or exceeded 300 points. There was a change in HHI only for the RTO market as a result of the location of the capacity resources of the two companies and that increase was less than 50 points.

Table 0-7 Post merger total market HHI analysis

						Change in H	HI Range	
RPM Auction	RPM Market	Pre Merger HHI I	Post Merger HHI	Change in HHI	50 to 100	100 to 200	200 to 300	Greater than or equal to 300
2015/2016 Base Residual Auction	RTO	728	759	31				· ·
	MAAC	1,124	1,124	0				
	ATSI	3,661	3,661	0				
2016/2017 Base Residual Auction	RTO	639	667	28				
	MAAC	949	949	0				
	PSEG	4,620	4,620	0				
	ATSI	2,632	2,632	0				

Incremental Market Analysis

Pivotal Supplier Analysis

The incremental analysis addresses the ability of owners to exercise market power. The total market analysis addresses the incentive to exercise market power in the defined markets by analyzing ownership of capacity resources in LDAs who receive the clearing price. The pivotal supplier analysis applied to the incremental markets addresses an alternative measure of structural market power, which is another measure of the ability to exercise market power.

The market for a constrained LDA is defined by the incremental supply available to meet the incremental demand when locational incremental demand must be met by capacity resources within the LDA. The RTO market is defined to include all supply that is not incremental supply in a constrained LDA. The RTO market includes all MW that resulted in the clearing price for the rest of RTO.

The three pivotal supplier (TPS) test measures the degree to which the supply from three suppliers of capacity is required in order to meet the demand in an LDA. Two key variables in the analysis are the demand and the supply. The demand consists of the incremental MW of capacity required to relieve a constraint or clear a market. The supply consists of the incremental MW of supply available to relieve the constraint or clear the market.

Table 0-8 includes TPS statistics for the identified markets on a pre merger basis and a post merger basis. This TPS analysis is of the actual locational capacity markets as they cleared, adjusted to include the Avon Lake, New Castle and Gilbert plants and to reflect the fact that EME no longer owns the Homer City plant. These TPS results focus on the ability to exercise market power.

The TPS scores for all the identified markets were less than 1.00, indicating failure of the TPS test. As a general matter, all the RPM markets fail the TPS test, indicating the presence of structural market power.

Table 0-8 shows that the merger would reduce TPS scores and thus worsen the structural market power issues.

Table 0-8 Pre and post merger TPS analysis

RPM Auction	RPM Market	Pre Merger RSI ₃	Post Merger RSI ₃	Change in RSI ₃	Percent Change
2015/2016 Base Residual Auction	RTO	0.540	0.535	(0.005)	(0.9%)
	MAAC	0.652	0.652	0.000	0.0%
	ATSI	0.000	0.000	0.000	0.0%
2016/2017 Base Residual Auction	RTO	0.586	0.568	(0.018)	(3.1%)
	MAAC	0.372	0.372	0.000	0.0%
	PSEG	0.000	0.000	0.000	0.0%
	ATSI	0.000	0.000	0.000	0.0%

Table 0-9 Pre and post merger TPS scores by cleared LDA by RPM Base Residual Auction: NRG; Edison Mission Energy and Combined

		Pre Merge	er RSI₃	Post Merger RSI ₃
RPM Auction	RPM Market	NRG	Edison Mission	Merged Company
2015/2016 Base Residual Auction	RTO	0.558	0.607	0.535
	MAAC	0.652		0.652
	ATSI			
2016/2017 Base Residual Auction	RTO	0.589	0.638	0.568
	MAAC	0.396		0.396
	PSEG			
	ATSI			

Regulation Market Results

The analysis of the impact of the merger on the Regulation Market examines the Regulation Market hours when either Edison Mission Energy or NRG supplied and cleared regulation MW in the period from October 2012 through October 2013. These are the relevant regulation markets. A market hour exists each time that PJM dispatch software runs and clears the regulation market. The Market Monitor's analysis calculates market concentration and HHI levels on a pre merger and a post merger basis for each market hour. The analysis indicated that the proposed merger raises significant market power concerns in the regulation market.

Table 0-10 shows pre and post merger HHIs for the relevant regulation market for October 2012 through October 2013. The table shows that, overall, the regulation market affected by NRG and Edison Mission Energy resources is highly concentrated. In premerger terms, 63.4 percent of the market hours affected by NRG and Edison Mission Energy resources had an HHI of 1800 or more and 28.7 percent of the market hours had an HHI of 2500 or more. Post merger, 66.3 percent of these market hours would have had an HHI of 1800 or more and 28.9 percent of the market hours would have had an HHI of 2500 or more.

Table 0-10 shows that of the 5,505 pre merger market hours in the 2000 or more HHI range, the merger would have caused the HHI in 268 of these market hours to increase by 50 or more points, 140 of these market hours to increase by 100 or more points, 53 of these market hours to increase by 200 or more points and 29 of these market hours to increase by 300 or more points.

Table 0-10 Pre and post merger market hour HHIs: Regulation Market October 2012 through October 2013

HHI Range	Pre Merger Number of Market Hours	Post Merger Number of Market Hours	Change in Hours	HHI increase of 50 or	Pre to Post Merger HHI increase of 100 or more	Pre to Post Merger HHI increase of 200 or more	Pre to Post Merger HHI increase of 300 or more	of Market Hours with HHI increase of	of Market Hours with HHI increase of	Percentage of Market Hours with HHI increase of 200 or more	of Market Hours with HHI increase of	Pre Merger Percentage of Market Hours in	Post Merger Percentage of Hours in HHI Range	percentage of hours in
<500	-	-		-	-	-	-					0%	0%	0%
500 to <1000	29	10	(19)	3	1	-	-	10%	3%	0%	0%	0%	0%	0%
1000 to <1500	1,526	1,154	(372)	491	285	76	15	32%	19%	5%	1%	18%	13%	-4%
1500 to <2000	2,654	2,902	248	940	575	252	90	35%	22%	9%	3%	31%	33%	3%
2000 to <2500	1,986	2,112	126	241	132	53	28	12%	7%	3%	1%	23%	24%	1%
2500 to <3000	1,354	1,370	16	21	7	-	-	2%	1%	0%	0%	16%	16%	0%
3000 to <3500	765	764	(1)	4		-		1%	0%	0%	0%	9%	9%	0%
3500 to <4000	244	246	2	2	1	-	1	1%	0%	0%	0%	3%	3%	0%
4000 to <4500	89	89	-	-	-	-	-	0%	0%	0%	0%	1%	1%	0%
4500 to <5000	22	22	-	-	-	-	-	0%	0%	0%	0%	0%	0%	0%
5000 to <5500	17	17	-	-	-	-	-	0%	0%	0%	0%	0%	0%	0%
5500 to <6000	2	2	-	-	-	-	-	0%	0%	0%	0%	0%	0%	0%
6000 to <6500	-	-	-	-	-	-	-					0%	0%	0%
6500 to <7000		-	-	-	-	-	-					0%	0%	0%
7000 to <7500		-	-	-	-	-	-					0%	0%	0%
7500 to <8000	-	-	-	-	-	-	-	-			-	0%	0%	0%
8000 to <8500	-	-		-	-	-	-					0%	0%	0%
8500 to <9000		-	-	-	-	-	-				-	0%	0%	0%
9000 to <9500	-	-	-	-	-	-						0%	0%	0%
9500 to <10000	-	-	-	-	-	-	-			-	-	0%	0%	0%
10000		-	-	-	-	-	-					0%	0%	0%
Overall	8,688	8,688	-	1,702	1,001	381	134	20%	12%	4%	2%	100%	100%	0%



NRG Energy Holdings Inc. Edison Mission Energy and its Public Utility Subsidiaries	c)	Docket No. EC14000
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captioned case, including any Protect Materials," is provided to me pursuant proceeding, that I have been given a coto be bound by it. I understand that the memoranda, or any other form of info not be disclosed to anyone other than it	ted Materials to the terms a ppy of and ha he contents o rmation that n accordance ling. I ackn	designated as "Highly Sensitive Protected and restrictions of the Protective Order in this we read the Protective Order, and that I agree of the Protected Materials, any notes or other copies or discloses Protected Materials shall with that Protective Order and shall be used owledge that a violation of this certificate rgy Regulatory Commission.
В	y:	10m, H 11 ms
T	itle:	Senior Analyst
R	epresenting:	Monitoring Analytics, LLC
D	ate:	December 9, 13

NRG Energy Holdings Inc. Edison Mission Energy and its Publ Utility Subsidiaries) lie)	Docket No. EC14000
NON-DIS	SCLOSURE	CERTIFICATE
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1	Ву:	Joseph Borning
	Title:	PRESIDEN?
]	Representing:	market Monitoring Unit
I	Date:	12-6-2013

NRG Energy Holdings Inc. Edison Mission Energy and its Pu Utility Subsidiaries	blic)	Docket No. EC14000
NON-D	DISCLOSURE	CERTIFICATE
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	By:	menendreulio
	Title:	Senior Analyst
	Representing:	Monitoring Analytics LLC
	Date:	12/09/2013

NRG Energy Holdings Inc. Edison Mission Energy and its Public Utility Subsidiaries)	Do	cket No. EC14000
NON-DISC	LOSURE	CERTIFICATE	
I hereby certify my understand captioned case, including any Protecte Materials," is provided to me pursuant to proceeding, that I have been given a cop to be bound by it. I understand that the memoranda, or any other form of inform not be disclosed to anyone other than in only in connection with this proceeding constitutes a violation of an order of the	d Materia o the terms by of and he contents mation tha accordance ing. I ack Federal Er	Is designated as "High and restrictions of the ave read the Protective of the Protected Mate t copies or discloses I be with that Protective mowledge that a viole	ghly Sensitive Protected e Protective Order in this e Order, and that I agree crials, any notes or other Protected Materials shall Order and shall be used lation of this certificate
Tit	le:	Chief Econ	omist
Re	presenting	IMM of	PJU
Da	te:	12/9/13	

NRG Energy Holdings Inc. Edison Mission Energy and its Pu Utility Subsidiaries	blic)	Docket No. EC14000
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	By:	SIVA KIRAN JOSYULA
	Title:	ANALYST
	Representing:	MONITORING ANALYTICS, LLC
	Date:	Dec 9, 2013

Edison Mission Energy and its Pul Utility Subsidiaries	blic)	Docket No. EC14000
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	By:	Systle Krauser
	Title:	Executive Assistant
	Representing:	Monitoring Analytics, un

Date:

12/9/2013

NRG Energy Holdings Inc. Edison Mission Energy and its Public Utility Subsidiaries	Docket No. EC14000	
NON-DISCLOSU	RE CERTIFICATE	
I hereby certify my understanding that access to Protected Materials in the above-captioned case, including any Protected Materials designated as "Highly Sensitive Protected Materials," is provided to me pursuant to the terms and restrictions of the Protective Order in this proceeding, that I have been given a copy of and have read the Protective Order, and that I agree to be bound by it. I understand that the contents of the Protected Materials, any notes or other memoranda, or any other form of information that copies or discloses Protected Materials shall not be disclosed to anyone other than in accordance with that Protective Order and shall be used only in connection with this proceeding. I acknowledge that a violation of this certificate constitutes a violation of an order of the Federal Energy Regulatory Commission.		
Ву:	Eller & Krawier	
Title:	Chief Information Office Imm	
Represent	ing: Monitoring Analytics LLe	
	m 1 a 1 2 A 2	

Date:

NRG Energy Holdings Inc. Edison Mission Energy and its Public Utility Subsidiaries))	Docket No. EC14000
NON-DISCL	OSURE	CERTIFICATE
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By:		Matthew Choiacan
Title	•	Market Analyst
Repr	esenting:	Monitoring Analytics
Date	:	12/9/13

NRG Energy Holdings Inc. Edison Mission Energy and its Public Utility Subsidiaries	e))	Docket No. EC14000
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E	By:	General Carasal
Т	Title:	General Coursal
F	Representing:	1mm (Monitoring Analytics, LCC

Date: 12/9/2013

NRG Energy Holdings Inc. Edison Mission Energy and its Public Utility Subsidiaries)	Docket No. EC14000
NON-DISCLO	SURE CEF	RTIFICATE
I hereby certify my understanding captioned case, including any Protected N		s to Protected Materials in the above- signated as "Highly Sensitive Protected

Materials," is provided to me pursuant to the terms and restrictions of the Protective Order in this proceeding, that I have been given a copy of and have read the Protective Order, and that I agree to be bound by it. I understand that the contents of the Protected Materials, any notes or other memoranda, or any other form of information that copies or discloses Protected Materials shall not be disclosed to anyone other than in accordance with that Protective Order and shall be used only in connection with this proceeding. I acknowledge that a violation of this certificate

By: Allandra Salanect

Title: Senior Analyst

Representing: Monitoring Analytics, LLC

12 9 2013

constitutes a violation of an order of the Federal Energy Regulatory Commission.

Date:

NRG Energy Holdings Inc. Edison Mission Energy and its Pub Utility Subsidiaries) olic)	Docket No. EC14000
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	By:	Cinely You Zeely
	Title:	Sr. Analyst
	Representing:	Monitoring Analytics
		. 1

Date: