# State of the Market Report for PJM

Volume 2: Detailed Analysis

# Monitoring Analytics, LLC

Independent Market Monitor for PJM

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## PREFACE

The PJM Market Monitoring Plan provides:

The Market Monitoring Unit shall prepare and submit contemporaneously to the Commission, the State Commissions, the PJM Board, PJM Management and to the PJM Members Committee, annual state-of-the-market reports on the state of competition within, and the efficiency of, the PJM Markets, and quarterly reports that update selected portions of the annual report and which may focus on certain topics of particular interest to the Market Monitoring Unit. The quarterly reports shall not be as extensive as the annual reports. In its annual, quarterly and other reports, the Market Monitoring Unit may make recommendations regarding any matter within its purview. The annual reports shall, and the quarterly reports may, address, among other things, the extent to which prices in the PJM Markets reflect competitive outcomes, the structural competitiveness of the PJM Markets in signaling infrastructure investment. These annual reports shall, and the quarterly reports may include recommendations as to whether changes to the Market Monitoring Unit or the Plan are required.<sup>1</sup>

Accordingly, Monitoring Analytics, LLC, which serves as the Market Monitoring Unit (MMU) for PJM Interconnection, L.L.C. (PJM),<sup>2</sup> and is also known as the Independent Market Monitor for PJM (IMM), submits this *2009 State of the Market Report for PJM*, the twelfth such annual report.

1 PJM Open Access Transmission Tariff (OATT), "Attachment M: PJM Market Monitoring Plan," § IV.A, Sixth Revised Sheet No. 452–452A. Capitalized terms used herein and not otherwise defined have the meaning provided in the OATT, PJM Operating Agreement, PJM Reliability Assurance Agreement or other tariff that PJM has on file with the Federal Energy Regulatory Commission (FERC or Commission).



<sup>2</sup> OATT Attachment M § II(f).





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## **SECTION 1 - INTRODUCTION**

The PJM Interconnection, L.L.C. operates a centrally dispatched, competitive wholesale electric power market that, as of December 31, 2009, had installed generating capacity of 167,326 megawatts (MW) and more than 500 market buyers, sellers and traders of electricity in a region including more than 51 million people in all or parts of Delaware, Illinois, Indiana, Kentucky, Maryland, Michigan, New Jersey, North Carolina, Ohio, Pennsylvania, Tennessee, Virginia, West Virginia and the District of Columbia.<sup>1</sup> As part of that function, PJM coordinates and directs the operation of the transmission grid and plans transmission expansion improvements to maintain grid reliability in this region.

## PJM Market Background

PJM operates the Day-Ahead Energy Market, the Real-Time Energy Market, the Reliability Pricing Model (RPM) Capacity Market, the Regulation Market, the Synchronized Reserve Markets, the Day Ahead Scheduling Reserve (DASR) Market and the Long Term, Annual and Monthly Balance of Planning Period Auction Markets in Financial Transmission Rights (FTRs).

PJM introduced energy pricing with cost-based offers and market-clearing nodal prices on April 1, 1998, and market-clearing nodal prices with market-based offers on April 1, 1999. PJM introduced the Daily Capacity Market on January 1, 1999, and the Monthly and Multimonthly Capacity Markets in mid-1999. PJM implemented an auction-based FTR Market on May 1, 1999. PJM implemented the Day-Ahead Energy Market and the Regulation Market on June 1, 2000. PJM modified the regulation market design and added a market in spinning reserve on December 1, 2002. PJM introduced an Auction Revenue Rights (ARR) allocation process and an associated Annual FTR Auction effective June 1, 2003. PJM introduced the RPM Capacity Market effective June 1, 2007. PJM implemented the DASR Market on June 1, 2008.<sup>2, 3</sup>

## Conclusions

This report assesses the competitiveness of the markets managed by PJM in 2009, including market structure, participant behavior and market performance. This report was prepared by and represents the analysis of the independent Market Monitoring Unit (MMU) for PJM.

The MMU concludes that in 2009:

- The Energy Market results were competitive;
- The Capacity Market results were competitive;



<sup>1</sup> See the 2009 State of the Market Report for PJM, Volume II, Appendix A, "PJM Geography" for maps showing the PJM footprint and its evolution.

<sup>2</sup> See also the 2009 State of the Market Report for PJM, Volume II, Appendix B, "PJM Market Milestones."

<sup>3</sup> Analysis of 2009 market results requires comparison to prior years. During calendar years 2004 and 2005, PJM conducted the phased integration of five control zones: ComEd, American Electric Power (AEP), The Dayton Power & Light Company (DAY), Duquesne Light Company (DLOO) and Dominion. By convention, control zones bear the name of a large utility service provider working within their boundaries. The nomenclature applies to the geographic area, not to any single company. For additional information on the integrations, their timing and their impact on the footprint of the PJM service territory, see the 2009 State of the Market Report for PJM, Volume II, Appendix A, "PJM Geography."



- The Regulation Market results were not competitive;<sup>4</sup>
- The Synchronized Reserve Market results were competitive;
- The Day Ahead Scheduling Reserve Market results were competitive; and
- The FTR Auction Market results were competitive.

## Role of MMU in Market Design Recommendations

The PJM Market Monitoring Plan provides under the heading "Market Design," in the section setting forth the MMU's function and responsibilities:

PJM is responsible for proposing for approval by the Commission, consistent with tariff procedures and applicable law, changes to the design of the PJM Markets. If the Market Monitoring Unit detects a design flaw or other problem with the PJM Markets, the Market Monitoring Unit may initiate and propose, through the appropriate stakeholder processes, changes to the design of such market. In support of this function, the Market Monitoring Unit may engage in discussions with stakeholders, State Commissions, PJM Management, or the PJM Board; participate in PJM stakeholder meetings or working groups regarding market design matters; publish proposals, reports or studies on such market design issues; and make filings with the Commission on market design issues.<sup>5</sup>

In addition, the PJM Market Monitoring Plan provides, in describing MMU Reports: "In its annual, quarterly and other reports, the Market Monitoring Unit may make recommendations regarding any matter within its purview."<sup>6</sup>

## **Recommendations**

The MMU recommends retention of key market rules, specific enhancements to those rules and implementation of new rules that are required for competitive results in PJM markets and for continued improvements in the functioning of PJM markets. The recommendations are for new action in areas where PJM has not yet identified a plan or where the plan should be modified. The recommendations for each category follow the order in which they appear in the report. The recommendations are for continued action where PJM has already implemented effective market rules or where PJM has already identified areas for improvement.

<sup>4</sup> The regulation market results are not the result of the offer behavior of market participants, which is competitive as a result of the application of the three pivotal supplier test. The regulation market results are not competitive because the changes in market rules, in particular the changes to the calculation of the opportunity cost, resulted in a price greater than the competitive price. The competitive price is the actual marginal cost of the marginal resource in the market. The competitive price in the Regulation Market is the price that would have resulted from the application of the prior, correct approach to the calculation of the opportunity cost. The correct way to calculate opportunity cost and maintain incentives across both regulation and energy markets is to treat the offer on which the unit is dispatched for energy as the measure of its marginal costs for the energy market. To do otherwise is to impute a lower marginal cost to the unit than its owner does.

<sup>5</sup> PJM OATT Attachment M § IV.D.

<sup>6</sup> PJM OATT Attachment M § VI.A. See also Order No. 719 at P 357 ("[W]e do expect the MMU to advise the Commission, the RTO or ISO, and other interested entities of its views regarding any needed rule and tariff changes. Likewise, in the event an RTO or ISO files for a proposed tariff change with which the MMU disagrees, we expect the RTO or ISO to inform the Commission of that disagreement, although not necessarily to include a written proposal with its filing."), codified at 18 C.F.R. § 35.28 (g)(3)(ii)(A) ("The Market Monitoring Unit must perform the following core functions: (A) Evaluate existing and proposed market rules, tariff provisions and market design elements and recommend proposed rule and tariff changes to the Commission-Approved independent system operator or regional transmission organizations, to the Commission's Office of Energy Market Regulation staff and to other interested entities such as state commissions and market participants). In its order of December 18, 2009 on PJM's filing in compliance with Order No. 719; the Commission required additional changes to ensure that the PJM Market Monitoring Plan fully conforms with Order No. 719's requirements concerning the role of MMUs in market design elements, and for recommending proposed rule and tariff changes to PJM, the MUS responsibility for evaluating existing and proposed market rules, tariff provisions and market design elements, and for recommending proposed rule and tariff changes to PJM, the MUS responsibility for evaluating existing and proposed market rules, tariff provisions and market design. 125 FERC [61,250 at P 113 (2009) ("PJM's OATT fails to specify the MUV responsibility for evaluating existing and proposed market rules, tariff provisions and market design elements, and for recommending proposed rule and tariff changes to PJM, the Commission's Office of Energy Market Regulation and to other interested entities (i.e., state commissions and market design. 132 FERC [71, 132 (2009) ("PJM's OATT fails to specify the MUV respons



#### **New Action**

- The MMU recommends that the option to specify a minimum dispatch price under the Demand Side Emergency Program Full option be eliminated and that participating resources receive the hourly real-time LMP less any generation component of their retail rate. There is no relationship between the minimum dispatch price and the locational price of energy or the participant's costs associated with not consuming energy. The minimum dispatch price is also not a meaningful signal from the participant about its willingness to curtail. In the Emergency Full option, end use participants are already contractually obligated to curtail during an emergency event because they are capacity resources and receive capacity payments. Thus, the ability to submit a minimum dispatch price is a guarantee of an energy payment for resources that are already required to curtail, regardless of their minimum dispatch price.
- The MMU recommends that the Demand Side Emergency Program Energy Only option be eliminated because the opportunity to receive the appropriate energy market incentive is already provided in the Economic Program. There is no economic reason to compensate load reductions up to \$1,000/MWh during an emergency event regardless of the hourly LMP.
- The MMU recommends that PJM carefully consider the implications of the potential loss of the relatively small subcritical coal units identified as at risk in the MMU net revenue analysis and whether market design changes are required to address that potential loss.
- The MMU recommends that any proposal to modify scarcity pricing include the following essential components: reserve requirements modeled as constraints for specific transmission constraint defined regions, with administrative reserve scarcity penalty factors, in the security constrained dispatch; a maximum price of \$1,000 per MWh; an appropriate operating reserve target, e.g. 10 minute synchronized reserves; accurate measurement of the operating reserve levels used as a scarcity trigger; an accurate and effective offset mechanism for RPM revenues; maintaining local market power mitigation mechanisms; and an explicit, transparent set of rules governing the recall of energy produced by capacity resources and the defined conditions under which such recalls will occur.
- The MMU recommends that PJM require all import and export up-to congestion transactions to pay day-ahead and balancing operating reserve charges. This would continue to exclude wheel through transactions from operating reserve charges. Up-to congestion transactions are being used as matching INC and DEC bids and have corresponding impacts on the need for operating reserves charges.
- The MMU recommends that PJM eliminate all internal PJM buses for use in up-to congestion bidding and for all import and export transactions in the Day-Ahead and the Real-Time Markets. The use of specific buses is equivalent to creating a scheduled transaction to a specific point which will not be matched by the actual corresponding power flow.
- The MMU recommends that the RTOs request action, and that both NERC and FERC consider taking the action required to make the data necessary for loop flow analysis available to the RTOs and market monitors to make a full market analysis possible. PJM continues to face significant loop flows for reasons that continue not to be fully understood because PJM, other



balancing authority operators and market monitors have inadequate access to the data required for a complete analysis of loop flow in the Eastern Interconnection.

- The MMU recommends that the obligation of capacity resources to offer energy in the Day-Ahead Energy Market should be applied without exception to all capacity resources, including both generation and demand resources. This means that capacity resources must be available every hour of the year at a competitive price.
- The MMU recommends that the rules making capacity auctions mandatory for both load and generation be clarified. In PJM, load has a must bid requirement, which is enforced through the use of a system demand curve and the allocation of total capacity costs to all load. In PJM, capacity has a must offer requirement, which means that all capacity resources must offer into the capacity auctions unless they have a contract with an entity outside PJM or are physically unable to perform. The must bid and must offer requirements must extend to all resources. Thus, there should be no reduction of demand on the bid side. The current 2.5 percent reduction in the demand curve, to provide for short term resources, distorts the market price. The reduction in demand results in a price lower than the competitive level thus reducing the incentives to both new and existing generation. There should be no reductions in the demand for capacity, which should reflect all capacity needed to provide reliability.
- The MMU recommends that the must offer requirement for capacity should also apply generally to out of market transactions. Out of market transactions include the construction of new capacity by regulated utilities receiving out of market payments for such capacity via rate base treatment of the investment; by companies receiving out of market payments for such capacity via long term contracts; by companies receiving out of market payments for such capacity via Reliability Must Run (RMR) payments; and by companies receiving out of market payments for such capacity under renewable portfolio programs.
- The MMU recommends that PJM take the required steps to ensure that capacity prices reflect local supply and demand conditions. If capacity cannot be delivered into an area as a result of transmission constraints, a local market exists and capacity market prices should reflect the local market conditions. The CETO/CETL analysis currently used by PJM to define local markets in combination with consideration of local supply and demand is not adequate to define local markets in RPM. PJM should perform a more detailed reliability analysis of all at risk units, including all units that do not clear in RPM auctions, units that do not cover avoidable costs, and units that face significant investment requirements due, for example, to environmental requirements.
- The MMU recommends that the recently implemented modification to the definition of opportunity cost in the Regulation Market be reversed and that the correct definition of opportunity cost be reinstated. The change to the tariff is inconsistent with the definition of opportunity cost, is inconsistent with the way in which opportunity cost is calculated elsewhere in the PJM tariff and is inconsistent with the way in which opportunity cost has been calculated for regulation under the PJM tariff for approximately ten years.
- The MMU recommends that the recently implemented modification to the treatment of net revenues from the Regulation Market be reversed and that the net revenues earned in the Regulation Market be offset against operating reserve credits in the same manner that all net revenues from all other PJM markets are offset against operating reserve credits and in the same manner that Regulation Market credits were offset against operating reserve credits prior to December 1, 2008.

Based on the experience of the MMU during its eleventh year and its analysis of the PJM markets and based on the experience of the MMU during its first complete year as the external Independent Market Monitor, the MMU confirms that the market monitoring function remains independent, well-organized and consistent with the policies of the FERC.<sup>7, 8</sup> The MMU has not identified any changes that are required to maintain the general effectiveness of the MMU, but recommends that the Commission continue to consider ways to strengthen the market monitoring function.

## **Detailed Recommendations in the 2009 State of the Market Report**

This section includes the additional detailed recommendations made in the 2009 State of the Market Report for PJM.

#### Section 2 – Energy Market Part 1

#### Demand-Side Response (DSR)

- Load Management test results are submitted by CSPs directly to PJM. The test results consist of metered load data provided by the CSP which are compared to some baseline consumption level or firm service level determined by LM participation type. There is no physical or technical oversight or verification by PJM or by the relevant LSE of actual testing. PJM screens the data for unreasonable test results, but relies on the CSP to submit accurate metered load data for the testing period with no verification. This form of testing is not an adequate measurement and verification protocol to ensure that demand side capacity resources can reliably reduce during a system emergency. The MMU recommends that the testing program be modified to require verification of test methods and results.
- The MMU recommends that any settlement submitted with a consecutive 24 hour period of CBL greater than metered load should initiate a CBL review by PJM and that a customer should be required to provide documentation of load reduction actions taken, prior to acceptance of such settlements. Further, in order for PJM or the MMU to assess the accuracy of the CBL for a particular customer or for the Program in general, more hourly load data is required than is currently captured by PJM.
- While it is reasonable to limit the authority of LSE/EDCs in the review of demand side settlements as the LSE/EDCs have economic incentives to deny settlements, the MMU recommends that LSE/EDCs should be able to initiate PJM settlement reviews.
- The MMU recommends that regression analysis capturing the effect of ambient temperature be incorporated in any GLD testing that estimates unrestricted load consumption based on a comparable day or a comparable set of days.
- While the introduction of Load Management testing for any delivery year without an emergency event is an improvement to the Program, the current state of testing does not constitute an adequate measurement and verification protocol to ensure that demand side capacity resources can reliably reduce during a system emergency. The MMU recommends that the

<sup>7</sup> PJM. "Open Access Transmission Tariff (OATT)," "Attachment M: PJM Market Monitoring Plan," Fourth Revised Sheet No. 452 (Effective August 1, 2008). Section VII.A. states: "The reports to

the PJM Board shall include recommendations as to whether changes to the Market Monitoring Unit or the Plan are required."

<sup>8</sup> On December 19, 2007, the parties filed a settlement with the Federal Energy Regulatory Commission, pursuant to the September 20, 2007, order in Docket Nos. EL07-56-000 and EL07-58-000 (consolidated).



testing program be modified to require verification of test methods and results. In addition, the MMU recommends that when used to determine compliance in Load Management testing for GLD customers, the CBL calculation should include statistical analysis that captures the effect of ambient conditions.

 The MMU recommends two ways to further improve the Economic Program by increasing the probability that payments are made only for economic and deliberate load reducing activities in response to price. Load reduction in response to price must be clearly defined in the business rules and verified in a transparent daily settlement screen. The four steps in the normal operations review should be routinely applied to all registrations from the beginning of participation.

#### Section 4 – Transactions

- The MMU recommends that a change in the interface pricing methodology be addressed directly by the Broader Regional Markets group. The MMU recommends that the parties consider the uniform adoption of a GCA to LCA pricing methodology, similar to that used by PJM, to set transaction prices based on the actual flow of energy from source to sink. With the appropriate pricing, the incentive for market participants to schedule around specific RTOs/ISOs would be eliminated.
- The MMU recommends that PJM monitor, and adjust as necessary, the buses and weightings applied to the interfaces to ensure that the interface prices reflect ongoing changes in system conditions and that loop flows are accounted for on a dynamic basis.
- The MMU supports congestion management agreements but recommends that such agreements be implemented on a regional basis rather than between RTOs and individual external utility companies. In addition, there are a number of issues in the PJM/PEC agreement that need to be addressed. Most fundamentally, any congestion management agreement must ensure that the interface price established reflects the economic fundamentals of an LMP market.
- The MMU recommends modifying the evaluation criteria for not willing to pay congestion transactions via a change to PJM's market software, to ensure that a not willing to pay congestion transactions is not permitted to flow in the presence of congestion.
- The MMU recommends that the EES application be modified further to require that transactions be scheduled for a constant MW level over the entire 45 minutes as soon as possible.
- Generating units that do not respond to RTO dispatch signals may contribute to the need for PJM and the Midwest ISO to implement market to market redispatch and result in payments under the JOA. The MMU recommends that the JOA be modified so as to eliminate payments between RTOs in the event that payments result from the failure of generating units to respond to appropriate pricing signals.
- At the time of the consolidation of the Southeast and Southwest Interface pricing points, some market participants requested grandfathered treatment for specific transactions from PJM under which they would be allowed to keep the Southeast and Southwest Interface pricing. The MMU recommends that these agreements be terminated, as the interface prices received for these agreements do not represent the economic fundamentals of locational marginal pricing.



As an alternative, the agreements should be made public and the same terms should be made available to all qualifying entities.

#### Section 5 – Capacity Markets

- The market rules should explicitly require that offers into the Day-Ahead Energy Market be competitive, where competitive is defined to be the short run marginal cost of the units. The short run marginal cost should reflect opportunity cost when and where appropriate.
- The sale of capacity is also the sale of recall rights to the energy from capacity resources during an emergency. Regardless of where the energy from a unit is sold, it must be recallable by PJM when PJM is in an emergency condition or a scarcity condition. PJM does not have clear protocols for recalling the energy output of capacity resources and has not recalled such energy since 1999, despite the fact that PJM has experienced emergency conditions since that time.
- The MMU recommends that PJM review all requests for OMC outages carefully, develop a transparent set of rules governing the designation of outages as OMC and post those guidelines.

#### Section 6 – Ancillary Service Markets

- The MMU recommends that PJM, FERC and state regulators reevaluate the way in which black start service is procured in order to ensure that procurement is done in a least cost manner for the entire PJM market.
- The MMU recommends that the DASR Market rules be modified to incorporate the application of the three pivotal supplier test. The MMU concludes that the DASR Market results were competitive in 2009.
- The MMU recommends that a full list of potential reasons for unit deselection be published in PJM's M-11 Scheduling Operations Manual. The MMU recommends that dispatchers classify the reasons for unit deselection and document all unit deselections.

#### Section 8 – Financial Transmission Rights

- The MMU recommends that when load switches among LSEs during the planning period, a
  proportional share of the underlying self scheduled FTRs follow the load in the same manner
  that ARRs do. This would include both FTRs that are directly self scheduled and FTRs on
  paths identical to the ARR, which are financially equivalent to self scheduled FTRs. ARRs are
  assigned to firm transmission service customers because these customers pay the costs of the
  transmission system that enables firm energy delivery. The underlying FTRs are obtained as
  the direct result of the ARR assignment and should therefore follow the reassignment of ARRs
  when load switches.
- The MMU supports PJM's actions to reduce unsecured credit including the elimination of unsecured credit in PJM's FTR markets. The MMU continues to recommend the complete elimination of unsecured credit, over an appropriate transition period, based on the MMU's view of PJM's role in evaluating the credit worthiness of complex corporate entities and due to a concern about inappropriate shifts of risks and costs among PJM members.



### **Continued Action**

 Retention and application of the improved local market power mitigation rules to prevent the exercise of local market power in the Energy Market while ensuring appropriate economic signals when investment is required.

PJM applies the three pivotal supplier test to determine whether local energy markets are structurally competitive. The three pivotal supplier test, as implemented, is consistent with the United States Federal Energy Regulatory Commission's (FERC's) market power tests, encompassed under the delivered price test. The test is a flexible, targeted real-time measure of market structure which replaced the previous mitigation method of offer capping of all units required to relieve a constraint. The application of the three pivotal supplier test successfully limits offer capping in the Energy Market to situations where the local market is structurally noncompetitive and where specific owners have structural market power.

Retention, application and improvement of the RPM rules included in PJM's Tariff to stimulate competition, to provide direct incentives for performance, to provide locational price signals, to provide forward auctions to permit competition from new entrants and to limit market power by the application of clear and explicit market power mitigation rules. Implementation of enhancements to incentives for capacity resource performance to ensure stronger, market-based incentives for actual performance when needed.

Market power remains a serious concern in the PJM Capacity Market based on market structure conditions in this market including high levels of supplier concentration, frequent occurrences of pivotal suppliers and extreme inelasticity of demand. The RPM Capacity Market design explicitly allows competitive prices to reflect local scarcity without relying on the exercise of market power to achieve the objectives of the Capacity Market design and explicitly limits the exercise of market power via the application of the three pivotal supplier test.

RPM rules could be improved by ensuring that capacity payments are made only to units that perform, that the must offer requirement does not permit either physical or economic withholding, that the requirement for capacity resources to make offers in the Day-Ahead Energy Market explicitly require competitive offers and that locational price separation is determined by market fundamentals rather than by rule.

• Retention of the \$1,000 per MWh offer cap in the PJM Energy Market and other rules that limit incentives to exercise market power.

The PJM market design includes a variety of rules that effectively limit the incentive to exercise market power and ensure competitive outcomes. These should be retained and enforced and any proposed PJM market rule change should be evaluated for its impact on competitive outcomes.

 Retention and application of the improved market power mitigation rules in the Regulation Market to prevent the exercise of market power in the Regulation Market while ensuring appropriate economic signals when investment is required and an efficient market mechanism. The PJM Regulation Market continues to be characterized by structural market power. PJM's application of targeted, flexible real-time, market power mitigation in the Regulation Market addresses only the hours in which structural market power exists and therefore provides an incentive for the continued development of competition.

- Retention and application of enhancements to rules governing the payment of operating
  reserve credits to generators and the allocation of operating reserves charges among market
  participants that were implemented on December 1, 2008. The new operating reserve rules
  represent positive steps towards the goals of removing the ability to exercise market power and
  refining the allocation of operating reserves charges to better reflect causal factors.
- Implementation of rules governing the definition of final prices to ensure certainty for market participants.

Changing market prices after the fact should be avoided, even when the reason is a failure to mitigate local market power. Markets depend on prices and market participants depend on the finality and certainty of prices. Ideally, observed prices in real time would be final, but this has not yet been possible in the PJM markets. PJM should consider and implement rules defining when prices are final. This approach to final prices is also consistent with the view that market power mitigation should be done ex ante, whenever possible, to ensure that market price signals are accurate in real time.

PJM has actively responded to this recommendation and there are several proposals being considered in the membership process.

 Modification of rules governing demand-side programs to ensure appropriate levels of payment and to ensure appropriate measurement and verification of demand-side response. Evaluation of additional actions to address institutional issues which may inhibit the evolution of demandside price response.

PJM and the MMU should continue efforts to ensure that market power is not exercised on the demand side of the market, particularly via gaming of the measurement and verification process. There are significant issues with the current approach to measuring demand-side response MW, which is the basis on which program participants are paid. Recent changes to the settlement review process represent clear improvements, but do not go far enough. Additional improvements in measurement and verification methods must be implemented in order to ensure the credibility of PJM demand-side programs. The principal barriers to the further development of demand-side response are in the interface between wholesale and retail markets.

• Continued improvement of pricing between PJM and surrounding areas, both market and non market.

Transactions with other market areas are largely driven by the market fundamentals within each area and between market areas. However, there is room to improve current market-to-market coordination to ensure that these areas together more closely approach the outcomes and opportunities of a single, transparent market. PJM and NYISO, as neighboring market areas, should develop market-based congestion management protocols, modeled on the PJM and Midwest ISO JOA, as soon as practicable.

Transactions with non market areas are driven by a mix of incentives including market fundamentals but are more difficult to manage because of the inherent inconsistency between the contract path approach taken in non market areas and the explicit locational price approach in market areas. A significant issue is the ability of non market transactions to impose uncompensated costs on market areas in the absence of transparency and appropriate market signals. The reverse can also occur. For interactions with non market areas, the goal should be to increase the role of market forces consistent with actual power flows and more closely approach the outcomes and opportunities of a single, transparent market.

INTRODUCTION



## **Total Price of Wholesale Power**

The total price of wholesale power is the total price per MWh of purchasing wholesale electricity from PJM markets. The total price is an average price and actual prices vary by location. The total price includes the price of energy, capacity, ancillary services, transmission service, administrative fees, regulatory support fees and uplift charges billed through PJM systems. Table 1-1 provides the components of the total average price for wholesale power in PJM. Each of these items is defined in PJM's Open Access Transmission Tariff (OATT) and PJM Operating Agreement and each is collected through PJM's billing system.

### **Components of Total Price**

- The Load Weighted Energy component is the load weighted average PJM locational marginal price (LMP).
- The Capacity component is the average price per MWh of Reliability Pricing Model (RPM) payments in 2009.
- The Transmission Service Charge component is the average price per MWh of network integration charges and firm and non firm point to point transmission service.<sup>9</sup>
- The Operating Reserve (Uplift) component is the average price per MWh of day ahead and real time operating reserve charges.<sup>10</sup>
- The Reactive component is the average cost per MWh of reactive supply and voltage control from generation and other sources.<sup>11</sup>
- The Regulation component is the average cost per MWh of regulation procured through the Regulation Market.<sup>12</sup>
- The PJM Administrative Fees component is the average cost per MWh of PJM's monthly expenses for a number of administrative services, including Advanced Control Center (AC<sup>2</sup>) and OATT Schedule 9 funding of FERC, OPSI and the MMU.
- The Transmission Enhancement Cost Recovery component is the average cost per MWh of PJM billed (and not otherwise collected through utility rates) costs for transmission upgrades and projects, including annual recovery for the TrAILCo and PATH projects.<sup>13</sup>
- The Transmission Owner (Schedule 1A) component is the average cost per MWh of transmission owner scheduling, system control and dispatch services charged to transmission customers.<sup>14</sup>
- The Synchronized Reserve component is the average cost per MWh of synchronized reserve procured through the Synchronized Reserve Market.<sup>15</sup>

<sup>9</sup> PJM OATT Section 13.7, Section 14.5 & 27A and Section 34.

<sup>10</sup> PJM Operating Agreement Schedules 1-3.2.3 & 1-3.3.3.

<sup>11</sup> PJM OATT Schedule 2 and Operating Agreement Schedule 1-3.2.3B.

<sup>12</sup> PJM Operating Agreement Schedules 1-3.2.2, 1-3.2.2A, 1-3.3.2, 1-3.3.2A and OATT Schedule 3.

<sup>13</sup> PJM OATT Schedule 12.

<sup>14</sup> OATT Schedule 1A.

<sup>15</sup> PJM Operating Agreement Schedule 1-3.2.3A.01 and OATT Schedule 6.



- The Black Start component is the average cost per MWh of black start service.<sup>16</sup>
- The RTO Startup and Expansion component is the average cost per MWh of charges to recover AEP, ComEd and DAY's integration expenses.<sup>17</sup>
- The NERC/RFC component is the average cost per MWh of NERC and RFC charges, plus any reconciliation charges.<sup>18</sup>
- The Load Response component is the average cost per MWh of day ahead and real time load response program charges to LSEs.<sup>19</sup>
- The Transmission Facility Charges component is the average cost per MWh of Ramapo Phase Angle Regulators charges allocated to PJM Mid-Atlantic transmission owners.<sup>20</sup>

Category	\$/MWh	Percent
Load Weighted Energy	\$39.05	70.2%
Capacity	\$10.75	19.3%
Transmission Service Charges	\$4.00	7.2%
Operating Reserve (Uplift)	\$0.49	0.9%
Reactive	\$0.36	0.7%
Regulation	\$0.34	0.6%
PJM Administrative Fees	\$0.31	0.5%
Transmission Enhancement Cost Recovery	\$0.09	0.2%
Transmission Owner (Schedule 1A)	\$0.08	0.2%
Synchronized Reserves	\$0.05	0.1%
Black Start	\$0.02	0.0%
RTO Startup and Expansion	\$0.01	0.0%
NERC/RFC	\$0.01	0.0%
Load Response	\$0.00	0.0%
Transmission Facility Charges	\$0.00	0.0%
Total	\$55.58	100.0%

#### Table 1-1 Total price per MWh: Calendar year 2009

16 OATT Schedule 6A.

- 17 OATT Attachments H-13 and H-14 and Schedule 13.
- 18 OATT Schedule 10-NERC and OATT Schedule 10-RFC.19 Operating Agreement Schedule 1-3.6.
- 20 Operating Agreement Schedule 1-5.3b.

