

## Demand-Side Response (DSR)

Markets require both a supply side and a demand side to function effectively. The demand side of wholesale electricity markets is underdeveloped. Wholesale power markets will be more efficient when the demand side of the electricity market becomes fully functional.

### Highlights

- In January through September 2012, the total MWh of load reduction under the Economic Load Response Program increased by 84,620 MWh compared to the same period in 2011, from 15,376 MWh in 2011 to 99,996 MWh in 2012, a 550 percent increase. Total payments under the Economic Program increased by \$4,896,597, from \$1,943,507 in the first nine months of 2011 to \$6,840,104 in 2012, a 252 percent increase, as a result of the implementation of Order 745 on April 1, 2012. The increased payments were concentrated in the summer months of 2012.
- In January through September 2012, total capacity payments to demand response resources under the PJM Load Management (LM) Program, which integrated Emergency Load Response Resources into the Reliability Pricing Model, decreased by \$118.2 million, or 31.0 percent, compared to the same period in 2011, from \$381 million in 2011 to \$263 million in 2012. The decrease in capacity credits in 2012 was the result of a decrease in RPM clearing prices in the rest of RTO region. While prices increased for MAAC zones, the rest of the PJM RTO cleared at \$16.46 in the 2012/2013 delivery year, an 85 percent decrease from the RTO wide \$110.04 clearing price in the 2011/2012 delivery year.

### Conclusions

A fully functional demand side of the electricity market means that end use customers or their designated intermediaries will have the ability to see real-time energy price signals in real time, will have the ability to react to real-time prices in real time, and will have the ability to receive the direct benefits or costs of changes in real-time energy use. In addition, customers or their designated intermediaries will have the ability to see current capacity prices,

will have the ability to react to capacity prices and will have the ability to receive the direct benefits or costs of changes in the demand for capacity. A functional demand side of these markets means that customers will have the ability to make decisions about levels of power consumption based both on the value of the uses of the power and on the actual cost of that power.

Most end use customers pay a fixed retail rate with no direct relationship to the hourly wholesale market locational marginal price (LMP). End use customers pay load serving entities (LSEs) an annual amount designed to recover, among other things, the total cost of wholesale power for the year.<sup>1</sup> End use customers paying fixed retail rates do not face even the hourly zonal average LMP. Thus, it would be a substantial step forward for customers to face the hourly zonal average price. But the actual market price of energy and the appropriate price signal for end use customers is the nodal locational marginal price. Within a zone, the actual costs of serving load, as reflected in the nodal hourly LMP, can vary substantially as a result of transmission constraints. A customer on the high price side of a constraint would have a strong incentive to add demand side resources if they faced the nodal price while that customer currently has an incentive to use more energy than is efficient, under either a flat retail rate or a rate linked to average zonal LMP. The nodal price provides a price signal with the actual locational marginal value of energy. In order to achieve the full benefits of nodal pricing on the supply and the demand side, load should ultimately pay nodal prices. However, a transition to nodal pricing could have substantial impacts and therefore must be managed carefully.

Today, most end use customers do not face the market price of energy, that is the locational marginal price of energy, or the market price of capacity, the locational price of capacity. Most end use customers pay a fixed retail rate with no direct relationship to the hourly wholesale market LMP, either on an average zonal or on a nodal basis. This results in a market failure because when customers do not know the market price and do not pay the market price, the behavior of those customers is inconsistent with the market value of electricity.

<sup>1</sup> In PJM, load pays the average zonal LMP, which is the weighted average of the actual nodal locational marginal price. While individual customers have the option to pay nodal LMP, very few customers do so.

This market failure does not imply that PJM markets have failed. This market failure means that customers do not pay the actual hourly locational cost of energy as a result of the disconnect between wholesale markets and retail pricing. When customers pay a price less than the market price, customers will tend to consume more than if they faced the market price and when customers pay a price greater than the market price, customers will tend to consume less than they would if they faced the market price. This market failure is relevant to the wholesale power market because the actual hourly locational price of power used by customers is determined by the wholesale power market, regardless of the average price actually paid by customers. The transition to a more functional demand side in the wholesale power market requires that the default energy price for all customers be the day-ahead or real-time hourly locational marginal price (LMP) and the locational clearing price of capacity. While the initial default energy price could be the zonal average LMP, the transition to nodal LMP pricing should begin.

PJM's Economic Load Response Program (ELRP) is designed to address this market failure by attempting to replicate the price signal to customers that would exist if customers were exposed to the real-time wholesale zonal price of energy and by providing settlement services to facilitate the participation of third party Curtailment Service Providers (CSPs) in the market.<sup>2</sup> In PJM's Economic Load Response Program, participants have the option to receive credits for load reductions based on a more locationally defined pricing point than the zonal LMP. PJM's proposed PRD program does incorporate some aspects of nodal pricing, although the link between the nodal wholesale price and the retail price is extremely attenuated.

FERC Order 745 was implemented effective April 1, 2012. Order 745 requires RTOs and ISOs to pay full LMP to demand resources rather than LMP less the cost of generation and transmission paid by retail customers, if the demand resources are cost effective as determined by a "Net Benefits Test" (NBT) are eligible to receive the full LMP.<sup>3</sup> This approach is based on the view that

<sup>2</sup> While the primary purpose of the ELRP is to replicate the hourly zonal price signal to customers on fixed retail rate contracts, customers with zonal or nodal hourly LMP contracts are currently eligible to participate in the DA scheduling and the PJM dispatch options of the Program.

<sup>3</sup> The NBT uses a single monthly price for PJM and does not reflect hourly, locational price differences in the Real-Time and Day-Ahead markets.

dispatching demand resources may result in a net increase in cost to non-demand response loads, and requires the NBT as mitigation. This approach to compensating demand response, effective April 1, 2012, increased participation in the Economic Load Response Program. This change explicitly permitted subsidies to be paid to retail customers on fixed rates that incorporate a fixed price of wholesale power, and to customers paying LMP for wholesale power. While the subsidy has a rationale as an incentive for fixed rate retail customers, there is no reason to provide this subsidy to LMP customers who are already receiving the price signal from the wholesale power market.

PJM's Load Management (LM) Program in the RPM market also attempts to replicate the price signal to customers that would exist if customers were exposed to the locational market price of capacity. The PJM market design also creates the opportunity for demand resources to participate in ancillary services markets.<sup>4</sup>

PJM's demand side programs, by design, provide a work around for end use customers that are not otherwise exposed to the incremental, locational costs of energy and capacity. They should be understood as one relatively small part of a transition to a fully functional demand side for its markets. The complete transition to a fully functional demand side will require explicit agreement and coordination among the Commission, state public utility commissions and RTOs/ISOs.

If retail markets reflected hourly wholesale prices and customers received direct savings associated with reducing consumption in response to real-time prices, there would not be a need for a PJM Economic Load Response Program, or for extensive measurement and verification protocols. In the transition to that point, however, there is a need for robust measurement and verification techniques to ensure that transitional programs incent the desired behavior. The baseline methods used in PJM programs today, particularly in the Emergency Program which consists entirely of capacity resources, are not adequate to determine and quantify deliberate actions taken to reduce consumption.

<sup>4</sup> See the 2011 State of the Market Report for PJM, Volume II, Section 9, "Ancillary Service Markets."

## PJM Demand Side Programs

All load response programs in PJM can be grouped into the Economic and the Emergency Programs. Table 5-1 provides an overview of the key features of PJM load response programs.<sup>5</sup>

**Table 5-1 Overview of Demand Side Programs<sup>6</sup> (See the 2011 SOM, Table 5-1)**

| Emergency Load Response Program               |  |   | Economic Load Response Program   |
|---|--|---|--|
| Load Management (LM)                          |  |   |  |
| Capacity Only                                 | Capacity and Energy  | Energy Only   | Energy Only  |
| Registered ILR only                           | DR cleared in RPM;<br>Registered ILR   | Not included in RPM   | Not included in RPM  |
| Mandatory Curtailment                         | Mandatory Curtailment  | Voluntary Curtailment   | Voluntary Curtailment  |
| RPM event or test compliance penalties        | RPM event or test compliance penalties   | NA  | NA   |
| Capacity payments based on RPM clearing price | Capacity payments based on RPM price   | NA  | NA   |
| No energy payment                             | Energy payment based on submitted higher of "minimum dispatch price" and LMP. Energy payment during PJM declared Emergency Event mandatory curtailments. | Energy payment based on submitted higher of "minimum dispatch price" and LMP. Energy payment only for voluntary curtailments. | Energy payment based on full LMP. Energy payment for hours of voluntary curtailment. |

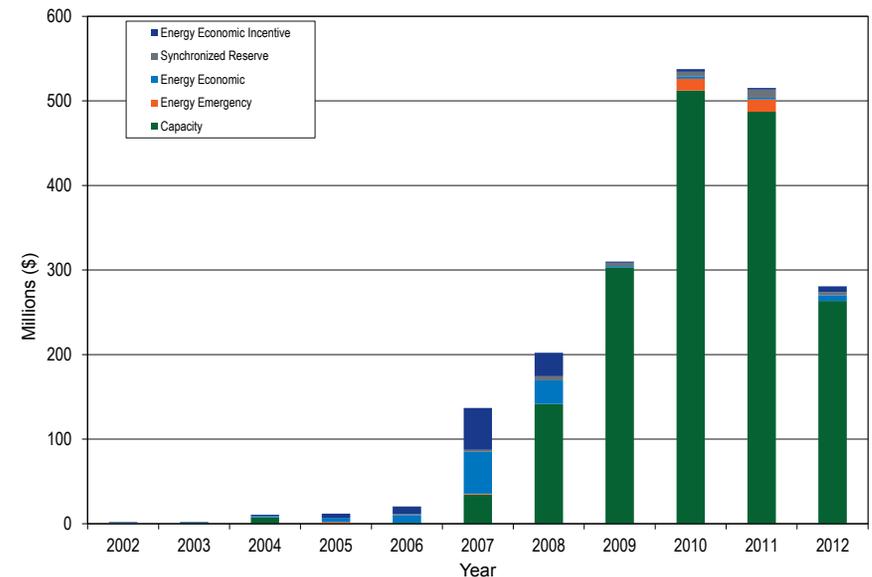
## Participation in Demand Side Programs

In the first nine months of 2012, in the Economic Program, participation became more concentrated by site compared to 2011. There were fewer settlements submitted and active registrations in 2012 compared to 2011, and credits decreased. The number of sites registered decreased more significantly than the level of registered MW.

Figure 5-1 shows all revenue from PJM Demand Side Response Programs by market for the period 2002 through the first nine months of 2012. Since the implementation of the RPM design on June 1, 2007, the capacity market has been the primary source of revenue to demand side participants, representing

96.3 percent of all revenue received through demand response programs in the first nine months of 2012. In the first nine months of 2012, total payments under the Economic Program increased by \$4,896,597, from \$1,943,507 in the first nine months of 2011 to \$6,840,104 in 2012, a 252 percent increase, but still representing only 2.5 percent of all revenue received through demand response programs. Capacity revenue decreased \$118.2 million, or 31.0 percent, from \$381 million to \$263 million. From January through September 2012, Synchronized Reserve credits for demand side resources decreased by \$2.6 million compared to the same period in 2011, from \$6.2 million in 2011 to \$3.6 million in 2012. In the first nine months of 2012, there were two Load Management Event Days, occurring on July 17, and July 18, 2012.

**Figure 5-1 Demand Response revenue by market: Calendar years 2002 through 2011 and the first nine months of 2012 (See the 2011 SOM, Figure 5-1)**



<sup>5</sup> For more detail on the historical development of PJM Load Response Programs see the 2011 State of the Market Report for PJM, Volume II, Section 2, "Energy Market" <[http://www.monitoringanalytics.com/reports/PJM\\_State\\_of\\_the\\_Market/2011.shtml](http://www.monitoringanalytics.com/reports/PJM_State_of_the_Market/2011.shtml)>.

<sup>6</sup> Prior to April 1, 2012, payment for the Economic Load Response Program was based on LMP minus the generation and transmission components of the retail rate.

## Economic Program

Table 5-2 shows the number of registered sites and MW per peak load day for calendar years 2002 through the first nine months of 2012.<sup>7</sup> On July 17, 2012, there were 2,305.5 MW registered in the Economic Program compared to the 2,041.8 MW on July 21, 2011, a 12.9 percent increase in peak load day capability. Program totals are subject to monthly and seasonal variation, as registrations begin, expire and renew. Table 5-3 shows registered sites and MW for the last day of each month for the period calendar years 2008 through the first nine months of 2012.<sup>8</sup> Historically, registered MW have declined in June but increased in August, which is likely the result of expirations and renewals. Registration in the Economic Program means that customers have been signed up and can participate if they choose. Thus, registrations represent the maximum level of potential participation. During 2012, the implementation of Order 745 caused all participants to have to register again during April 2012, causing a drop in registration levels during that month.

**Table 5-2 Economic Program registration on peak load days: Calendar years 2002 to 2011 and January through September 2012 (See the 2011 SOM, Table 5-2)**

|           | Registrations | Peak-Day, Registered MW |
|-----------|---------------|-------------------------|
| 14-Aug-02 | 96            | 335.4                   |
| 22-Aug-03 | 240           | 650.6                   |
| 3-Aug-04  | 782           | 875.6                   |
| 26-Jul-05 | 2,548         | 2,210.2                 |
| 2-Aug-06  | 253           | 1,100.7                 |
| 8-Aug-07  | 2,897         | 2,498.0                 |
| 9-Jun-08  | 956           | 2,294.7                 |
| 10-Aug-09 | 1,321         | 2,486.6                 |
| 6-Jul-10  | 899           | 1,725.7                 |
| 21-Jul-11 | 1,237         | 2,041.8                 |
| 17-Jul-12 | 893           | 2,305.5                 |

**Table 5-3 Economic Program registrations on the last day of the month: 2008 through September 2012 (See the 2011 SOM, Table 5-3)**

| Month | 2008          |               | 2009          |               | 2010          |               | 2011          |               | 2012          |               |
|-------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
|       | Registrations | Registered MW |
| Jan   | 4,906         | 2,959         | 4,862         | 3,303         | 1,841         | 2,623         | 1,609         | 2,432         | 1,993         | 2,385         |
| Feb   | 4,902         | 2,961         | 4,869         | 3,219         | 1,842         | 2,624         | 1,612         | 2,435         | 1,995         | 2,384         |
| Mar   | 4,972         | 3,012         | 4,867         | 3,227         | 1,845         | 2,623         | 1,612         | 2,519         | 1,996         | 2,356         |
| Apr   | 5,016         | 3,197         | 2,582         | 3,242         | 1,849         | 2,587         | 1,611         | 2,534         | 189           | 1,313         |
| May   | 5,069         | 3,588         | 1,250         | 2,860         | 1,875         | 2,819         | 1,687         | 3,166         | 371           | 1,661         |
| Jun   | 3,112         | 3,014         | 1,265         | 2,461         | 813           | 1,608         | 1,143         | 1,912         | 803           | 2,337         |
| Jul   | 4,542         | 3,165         | 1,265         | 2,445         | 1,192         | 2,159         | 1,228         | 2,062         | 948           | 2,319         |
| Aug   | 4,815         | 3,232         | 1,653         | 2,650         | 1,616         | 2,398         | 1,987         | 2,194         | 1,014         | 2,364         |
| Sep   | 4,836         | 3,263         | 1,879         | 2,727         | 1,609         | 2,447         | 1,962         | 2,183         | 1,054         | 2,418         |
| Oct   | 4,846         | 3,266         | 1,875         | 2,730         | 1,606         | 2,444         | 1,954         | 2,179         |               |               |
| Nov   | 4,851         | 3,271         | 1,874         | 2,730         | 1,605         | 2,444         | 1,954         | 2,179         |               |               |
| Dec   | 4,851         | 3,290         | 1,853         | 2,627         | 1,598         | 2,439         | 1,992         | 2,259         |               |               |
| Avg.  | 4,727         | 3,185         | 2,508         | 2,852         | 1,608         | 2,435         | 1,696         | 2,338         | 1,151         | 2,171         |

<sup>7</sup> Table 5-2 and Table 5-3 reflect distinct registration counts. They do not reflect the number of distinct sites registered for the Economic Program, as multiple sites may be aggregated within a single registration.

<sup>8</sup> The site count and registered MW associated with May 2007 are for May 9, 2007. Several new sites registered in May of 2007 overstated their MW capability, and it remains overstated in PJM data.

Table 5-4 shows the zonal distribution of capability in the Economic Program on June 20, 2012. The PPL Control Zone includes 227 sites and 355.4 MW, 24 percent of sites and 15 percent of registered MW in the Economic Program. The BGE Control Zone includes 59 sites and 626.6 MW, 7.5 percent of sites and 27 percent of registered MW in the Economic Program.

**Table 5-4 Distinct registrations and sites in the Economic Program: July 17, 2012<sup>9</sup> (See the 2011 SOM, Table 5-4)**

|          | Registrations | Sites | MW      |
|----------|---------------|-------|---------|
| AECO     | 9             | 9     | 35.1    |
| AEP      | 15            | 15    | 100.7   |
| AP       | 69            | 85    | 123.8   |
| ATSI     | 23            | 23    | 78.3    |
| BGE      | 59            | 83    | 626.6   |
| ComEd    | 35            | 38    | 69.7    |
| DAY      | 0             | 0     | 0.0     |
| DEOK     | 1             | 1     | 35.0    |
| DLCO     | 32            | 37    | 61.0    |
| Dominion | 36            | 50    | 236.2   |
| DPL      | 16            | 16    | 85.2    |
| JCPL     | 12            | 15    | 48.0    |
| Met-Ed   | 81            | 92    | 71.6    |
| PECO     | 164           | 218   | 128.2   |
| PENELEC  | 79            | 83    | 55.5    |
| Pepco    | 11            | 29    | 128.3   |
| PPL      | 227           | 273   | 355.4   |
| PSEG     | 24            | 40    | 67.0    |
| RECO     | 0             | 0     | 0.0     |
| Total    | 893           | 1,107 | 2,305.5 |

Total payments in Table 5-5 exclude incentive payments in the Economic Program for the years 2006 and 2007. The economic incentive program expired in December of 2007.<sup>10</sup>

<sup>9</sup> The second column of Table 5-4 reflects the number of registered end-user sites, including sites that are aggregated to a single registration.

<sup>10</sup> In 2006 and 2007, when LMP was greater than, or equal to, \$75 per MWh, customers were paid the full LMP and the amount not paid by the LSE, equal to the generation and transmission components of the applicable retail rate (recoverable charges), was charged to all LSEs in the zone of the load reduction. As of December 31, 2007, the incentive payments totaled \$17,391,099, an increase of 108 percent from calendar year 2006. No incentive credits were paid in November and December 2007 because the total exceeded the specified cap.

**Table 5-5 Performance of PJM Economic Program participants excluding incentive payments: Calendar years 2002 through 2011 and January through September 2012 (See the 2011 SOM, Table 5-5)**

|      | Total MWh | Total Payments | \$/MWh | Total MWh per Peak-Day, Registered MW |
|------|-----------|----------------|--------|---------------------------------------|
| 2002 | 6,727     | \$801,119      | \$119  | 20.1                                  |
| 2003 | 19,518    | \$833,530      | \$43   | 30.0                                  |
| 2004 | 58,352    | \$1,917,202    | \$33   | 66.6                                  |
| 2005 | 157,421   | \$13,036,482   | \$83   | 71.2                                  |
| 2006 | 258,468   | \$10,213,828   | \$40   | 234.8                                 |
| 2007 | 714,148   | \$31,600,046   | \$44   | 285.9                                 |
| 2008 | 452,222   | \$27,087,495   | \$60   | 197.1                                 |
| 2009 | 57,157    | \$1,389,136    | \$24   | 23.0                                  |
| 2010 | 74,070    | \$3,088,049    | \$42   | 42.9                                  |
| 2011 | 17,398    | \$2,052,996    | \$118  | 8.5                                   |
| 2012 | 99,987    | \$6,840,104    | \$68   | 43.4                                  |

Figure 5-2 shows monthly economic program payments, excluding incentive payments, for 2007 through September 2012. Economic Program credits declined from June 2008 through 2009. In 2009, payments were down significantly in every month compared to the same time period in 2007 and 2008.<sup>11</sup> Lower energy prices and growth in the capacity market program were the biggest factors. Energy prices declined significantly in 2008 and again in 2009, and have remained low through 2012.<sup>12</sup> In the first nine months of 2012, credits were up substantially compared to 2011, following the implementation of Order 745 on April 1, 2012.

<sup>11</sup> September credits are likely understated due to the lag associated with the submittal and processing of settlements. Settlements may be submitted up to 60 days following an event day. EDC/LSEs have up to 10 business days to approve which could account for a maximum lag of approximately 74 calendar days.

<sup>12</sup> The reduction was also the result in part of the revisions to the Customer Baseline Load (CBL) calculation effective June 12, 2008, and the newly implemented activity review process effective November 3, 2008.

Figure 5-2 Economic Program payments by month: Calendar years 2007 through 2011 and January through September 2012 (See the 2011 SOM, Figure 5-2)

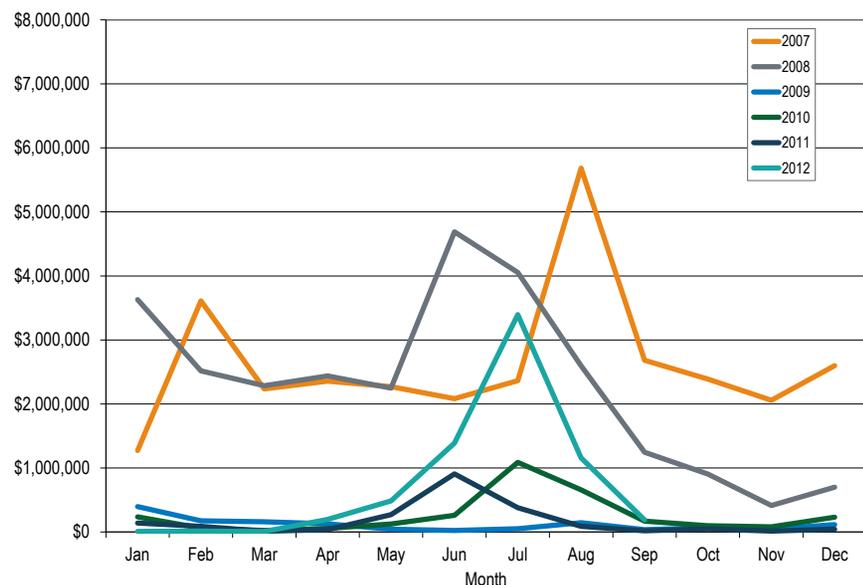


Table 5-6 shows the first nine months of 2012 performance in the Economic Program by control zone and participation type. The total number of curtailed MWh for the Economic Program was 99,996.3 and the total payment amount was \$6,840,104.<sup>14</sup> The Dominion Control Zone accounted for \$2,948,244 or 43 percent of all Economic Program credits, associated with 41,980.8 or 42 percent of total program MWh reductions. Since the implementation of Order 745 on April 1, 2012, credits to demand resources through the Economic Program were \$4,896,597 more than in the first nine months of 2011, an increase of 252 percent.

<sup>13</sup> In 2006 and 2007, when LMP was greater than, or equal to, \$75 per MWh, customers were paid the full LMP and the amount not paid by the LSE, equal to the generation and transmission components of the retail rate, was charged to all LSEs. Economic Program payments for 2007 shown in Figure 5-2 do not include these incentive payments.

<sup>14</sup> If two different retail customers curtail the same hour in the same zone, it is counted as two curtailed hours.

Table 5-6 PJM Economic Program participation by zone: January through September 2011 and 2012 (See the 2011 SOM, Table 5-6)

|          | Credits     |             |                | MWh Reductions |          |                |
|----------|-------------|-------------|----------------|----------------|----------|----------------|
|          | 2011        | 2012        | Percent Change | 2011           | 2012     | Percent Change |
| AECO     | \$0         | \$20,555    | 0%             | 0.0            | 98.0     | 0%             |
| AEP      | \$24,279    | \$13,272    | 0%             | 310.0          | 154.8    | 0%             |
| AP       | \$17,758    | \$829,596   | 4,572%         | 350.1          | 12,117.5 | 3,361%         |
| ATSI     | \$1,829     | \$1,890     | 0%             | 19.4           | 26.9     | 0%             |
| BGE      | \$730,278   | \$56,834    | 0%             | 2,294.5        | 509.5    | 0%             |
| ComEd    | \$2,420     | \$324,328   | 0%             | 197.4          | 5,771.0  | 0%             |
| DAY      | \$13,435    | \$0         | 0%             | 18.8           | 0.0      | 0%             |
| DEOK     | \$0         | \$0         | 0%             | 0.0            | 0.0      | 0%             |
| DLCO     | \$534       | \$1,511     | 183%           | 12.9           | 17.1     | 32%            |
| Dominion | \$999,737   | \$2,948,244 | 195%           | 9,990.0        | 41,980.8 | 320%           |
| DPL      | \$59        | \$31,555    | 0%             | 0.4            | 221.7    | 0%             |
| JCPL     | \$1,075     | \$244,640   | 0%             | 3.3            | 2,061.9  | 0%             |
| Met-Ed   | \$17,429    | \$154,961   | NA             | 183.9          | 1,949.2  | NA             |
| PECO     | \$77,634    | \$468,292   | 503%           | 1,655.1        | 6,165.3  | 273%           |
| PENELEC  | \$3,376     | \$355,361   | 0%             | 80.8           | 6,440.2  | 0%             |
| Pepco    | \$2,637     | \$118,688   | 0%             | 38.0           | 1,049.0  | 0%             |
| PPL      | \$46,041    | \$358,713   | 0%             | 188.1          | 3,818.8  | 1,930%         |
| PSEG     | \$4,986     | \$911,666   | 0%             | 33.9           | 17,614.8 | 0%             |
| RECO     | \$0         | \$0         | 0%             | 0.0            | 0.0      | 0%             |
| Total    | \$1,943,507 | \$6,840,104 | 252%           | 15,376.4       | 99,996.3 | 550%           |

Table 5-7 shows total settlements submitted by month for calendar years 2007 through the first six months of 2012. For January through July of 2008, total monthly settlements were higher than the monthly totals for 2007, despite the expiration of the incentive program. In October of 2008, settlement submissions dropped significantly from the prior month and from the same month in 2007, a trend that continued through early 2009. This drop in participation corresponds with the implementation of the PJM daily review process, as well as the lower overall price levels in PJM. April of 2009 showed the lowest level of settlements submitted in the three year period, after which, settlements began to show steady growth. Settlements dropped off significantly after the summer period in 2009, and January through May of 2010 were generally lower than historical levels while summer of 2010 showed a moderate increase, consistent with 2009. February of 2012 showed the lowest level of settlements in the five year period, and 2011 and the first

three months of 2012 overall showed a substantial decrease in the number of settlements submitted compared to previous years. Since the implementation of Order 745 in April 2012, settlements have increased, and settlements in July 2012 were consistent with summer settlements prior to 2011.

**Table 5-7 Settlement days submitted by month in the Economic Program: Calendar years 2007 through 2011 and January through September 2012 (See the 2011 SOM, Table 5-7)**

| Month | 2007   | 2008   | 2009   | 2010   | 2011  | 2012  |
|-------|--------|--------|--------|--------|-------|-------|
| Jan   | 937    | 2,916  | 1,264  | 1,415  | 562   | 62    |
| Feb   | 1,170  | 2,811  | 654    | 546    | 148   | 30    |
| Mar   | 1,255  | 2,818  | 574    | 411    | 82    | 46    |
| Apr   | 1,540  | 3,406  | 337    | 338    | 102   | 93    |
| May   | 1,649  | 3,336  | 918    | 673    | 298   | 144   |
| Jun   | 1,856  | 3,184  | 2,727  | 1,221  | 743   | 1,475 |
| Jul   | 2,534  | 3,339  | 2,879  | 3,007  | 1,411 | 2,899 |
| Aug   | 3,962  | 3,848  | 3,760  | 2,158  | 790   | 1,680 |
| Sep   | 3,388  | 3,264  | 2,570  | 660    | 294   | 555   |
| Oct   | 3,508  | 1,977  | 2,361  | 699    | 66    |       |
| Nov   | 2,842  | 1,105  | 2,321  | 672    | 51    |       |
| Dec   | 2,675  | 986    | 1,240  | 894    | 40    |       |
| Total | 27,316 | 32,990 | 21,605 | 12,694 | 4,587 | 6,984 |

Table 5-8 shows the number of distinct Curtailment Service Providers (CSPs) and distinct customers actively submitting settlements by month for the period 2008 through the first nine months of 2012. The number of active customers per month decreased in early 2009, reaching a three year low in April. Since then, monthly customer counts vary significantly. There was less activity in the first three months of 2012 than in any year since 2009, however, this changed following the April 1 implementation of FERC Order 745 rules on demand resource compensation, with activity returning to historical summer levels during the 2012 summer months.

**Table 5-8 Distinct customers and CSPs submitting settlements in the Economic Program by month: Calendar years 2008 through 2011 and January through September 2012 (See the 2011 SOM, Table 5-8)**

| Month           | 2008        |                  | 2009        |                  | 2010        |                  | 2011        |                  | 2012        |                  |
|-----------------|-------------|------------------|-------------|------------------|-------------|------------------|-------------|------------------|-------------|------------------|
|                 | Active CSPs | Active Customers |
| Jan             | 13          | 261              | 17          | 257              | 11          | 162              | 5           | 40               | 5           | 15               |
| Feb             | 13          | 243              | 12          | 129              | 9           | 92               | 6           | 29               | 3           | 9                |
| Mar             | 11          | 216              | 11          | 149              | 7           | 124              | 3           | 15               | 3           | 12               |
| Apr             | 12          | 208              | 9           | 76               | 5           | 77               | 3           | 15               | 3           | 8                |
| May             | 12          | 233              | 9           | 201              | 6           | 140              | 6           | 144              | 5           | 20               |
| Jun             | 17          | 317              | 20          | 231              | 11          | 152              | 10          | 304              | 16          | 338              |
| Jul             | 16          | 295              | 21          | 183              | 18          | 243              | 15          | 214              | 21          | 383              |
| Aug             | 17          | 306              | 15          | 400              | 14          | 302              | 14          | 186              | 17          | 361              |
| Sep             | 17          | 312              | 11          | 181              | 11          | 97               | 7           | 47               | 11          | 127              |
| Oct             | 13          | 226              | 11          | 93               | 8           | 37               | 3           | 9                |             |                  |
| Nov             | 14          | 208              | 9           | 143              | 7           | 40               | 3           | 13               |             |                  |
| Dec             | 13          | 193              | 10          | 160              | 7           | 46               | 5           | 12               |             |                  |
| Total           |             |                  |             |                  |             |                  |             |                  |             |                  |
| Distinct Active | 24          | 522              | 25          | 747              | 24          | 438              | 20          | 610              | 23          | 505              |

Table 5-9 shows a frequency distribution of MWh reductions and credits at each hour for January through September 2012. The period from hour ending 0800 EPT to 2300 EPT accounts for 98 percent of MWh reductions and 99 percent of credits.

**Table 5-9 Hourly frequency distribution of Economic Program MWh reductions and credits: January through September 2012 (See the 2011 SOM, Table 5-9)**

| Hour Ending (EPT) | MWh Reductions |         |                |                    | Program Credits |         |                    |                    |
|-------------------|----------------|---------|----------------|--------------------|-----------------|---------|--------------------|--------------------|
|                   | MWh Reductions | Percent | Cumulative MWh | Cumulative Percent | Credits         | Percent | Cumulative Credits | Cumulative Percent |
| 1                 | 104            | 0.10%   | 104            | 0.10%              | \$2,686         | 0.04%   | \$2,686            | 0.04%              |
| 2                 | 105            | 0.10%   | 208            | 0.21%              | \$2,705         | 0.04%   | \$5,391            | 0.08%              |
| 3                 | 105            | 0.11%   | 314            | 0.31%              | \$1,968         | 0.03%   | \$7,359            | 0.11%              |
| 4                 | 108            | 0.11%   | 422            | 0.42%              | \$1,224         | 0.02%   | \$8,583            | 0.13%              |
| 5                 | 107            | 0.11%   | 529            | 0.53%              | \$1,534         | 0.02%   | \$10,117           | 0.15%              |
| 6                 | 153            | 0.15%   | 682            | 0.68%              | \$3,067         | 0.04%   | \$13,184           | 0.19%              |
| 7                 | 902            | 0.90%   | 1,584          | 1.58%              | \$30,189        | 0.44%   | \$43,372           | 0.63%              |
| 8                 | 1,808          | 1.81%   | 3,392          | 3.39%              | \$49,675        | 0.73%   | \$93,047           | 1.36%              |
| 9                 | 2,350          | 2.35%   | 5,742          | 5.74%              | \$78,098        | 1.14%   | \$171,146          | 2.50%              |
| 10                | 2,501          | 2.50%   | 8,243          | 8.24%              | \$93,500        | 1.37%   | \$264,646          | 3.87%              |
| 11                | 2,931          | 2.93%   | 11,174         | 11.17%             | \$131,661       | 1.92%   | \$396,306          | 5.79%              |
| 12                | 3,549          | 3.55%   | 14,723         | 14.72%             | \$194,734       | 2.85%   | \$591,040          | 8.64%              |
| 13                | 5,810          | 5.81%   | 20,532         | 20.53%             | \$359,150       | 5.25%   | \$950,191          | 13.89%             |
| 14                | 9,631          | 9.63%   | 30,164         | 30.16%             | \$669,875       | 9.79%   | \$1,620,066        | 23.68%             |
| 15                | 13,106         | 13.11%  | 43,270         | 43.27%             | \$981,726       | 14.35%  | \$2,601,792        | 38.04%             |
| 16                | 13,926         | 13.93%  | 57,196         | 57.20%             | \$1,184,269     | 17.31%  | \$3,786,061        | 55.35%             |
| 17                | 13,921         | 13.92%  | 71,117         | 71.12%             | \$1,194,223     | 17.46%  | \$4,980,284        | 72.81%             |
| 18                | 13,542         | 13.54%  | 84,659         | 84.66%             | \$1,067,468     | 15.61%  | \$6,047,752        | 88.42%             |
| 19                | 6,119          | 6.12%   | 90,778         | 90.78%             | \$383,068       | 5.60%   | \$6,430,820        | 94.02%             |
| 20                | 4,018          | 4.02%   | 94,795         | 94.80%             | \$191,039       | 2.79%   | \$6,621,859        | 96.81%             |
| 21                | 2,362          | 2.36%   | 97,157         | 97.16%             | \$120,154       | 1.76%   | \$6,742,014        | 98.57%             |
| 22                | 1,566          | 1.57%   | 98,723         | 98.73%             | \$63,171        | 0.92%   | \$6,805,185        | 99.49%             |
| 23                | 743            | 0.74%   | 99,466         | 99.47%             | \$21,539        | 0.31%   | \$6,826,724        | 99.80%             |
| 24                | 530            | 0.53%   | 99,996         | 100.00%            | \$13,380        | 0.20%   | \$6,840,104        | 100.00%            |

Table 5-10 shows the frequency distribution of Economic Program MWh reductions and credits by real-time zonal, load-weighted, average LMP in various price ranges. Reductions occurred at all price levels. Approximately 73.9 percent of MWh reductions and 49.0 percent of program credits are associated with hours when the applicable zonal LMP was between \$25 and \$75. The Net Benefits Test result was on average, \$24.80 from April-September 2012.

**Table 5-10 Frequency distribution of Economic Program zonal, load-weighted, average LMP (By hours):  
January through September 2012 (See the 2011 SOM, Table 5-10)**

| LMP            | MWh Reductions |         |                |                    | Program Credits |         |                    |                    |
|----------------|----------------|---------|----------------|--------------------|-----------------|---------|--------------------|--------------------|
|                | MWh Reductions | Percent | Cumulative MWh | Cumulative Percent | Credits         | Percent | Cumulative Credits | Cumulative Percent |
| \$0 to \$25    | 1,127          | 1.13%   | 1,127          | 1.13%              | \$9,524         | 0.14%   | \$9,524            | 0.14%              |
| \$25 to \$50   | 49,808         | 49.81%  | 50,935         | 50.94%             | \$1,894,343     | 27.69%  | \$1,903,868        | 27.83%             |
| \$50 to \$75   | 24,045         | 24.05%  | 74,980         | 74.98%             | \$1,456,278     | 21.29%  | \$3,360,146        | 49.12%             |
| \$75 to \$100  | 8,801          | 8.80%   | 83,782         | 83.78%             | \$774,832       | 11.33%  | \$4,134,978        | 60.45%             |
| \$100 to \$125 | 5,281          | 5.28%   | 89,062         | 89.07%             | \$615,153       | 8.99%   | \$4,750,131        | 69.45%             |
| \$125 to \$150 | 3,503          | 3.50%   | 92,566         | 92.57%             | \$474,482       | 6.94%   | \$5,224,613        | 76.38%             |
| \$150 to \$200 | 2,440          | 2.44%   | 95,005         | 95.01%             | \$404,477       | 5.91%   | \$5,629,090        | 82.30%             |
| \$200 to \$250 | 2,622          | 2.62%   | 97,627         | 97.63%             | \$539,437       | 7.89%   | \$6,168,526        | 90.18%             |
| \$250 to \$300 | 1,758          | 1.76%   | 99,385         | 99.39%             | \$453,147       | 6.62%   | \$6,621,673        | 96.81%             |
| > \$300        | 611            | 0.61%   | 99,996         | 100.00%            | \$218,431       | 3.19%   | \$6,840,104        | 100.00%            |

## Load Management Program

Table 5-11 shows zonal monthly capacity credits that were paid during January through June 2012 to ILR and DR resources. Capacity revenue decreased by \$118.2 million, or 31.0 percent, compared to the same period in 2011, from \$381 million in 2011 to \$263 million in 2012. Credits from January to May are associated with participation in the 2011/2012 RPM delivery year, and credits from June are associated with participation in the 2012/2013 RPM delivery year. The decrease in capacity credits in 2012 is the result of a decrease in RPM clearing prices in the rest of RTO region. While prices increased for MAAC zones, the rest of the PJM RTO cleared at \$16.46 in the 2012/2013 delivery year, an 85 percent decrease from the RTO wide \$110.04 clearing price in the 2011/2012 delivery year.

Table 5-11 Zonal monthly capacity credits: January through September 2012 (See the 2011 SOM, Table 5-13)

| Zone     | January      | February     | March        | April        | May          | June         | July         | August       | September    | Total         |
|----------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| AECO     | \$343,831    | \$321,649    | \$343,831    | \$332,740    | \$343,831    | \$397,836    | \$411,097    | \$411,097    | \$397,836    | \$3,303,747   |
| AEP      | \$5,390,887  | \$5,043,088  | \$5,390,887  | \$5,216,988  | \$5,390,887  | \$411,388    | \$425,101    | \$425,101    | \$411,388    | \$28,105,714  |
| APS      | \$3,410,799  | \$3,190,748  | \$3,410,799  | \$3,300,774  | \$3,410,799  | \$179,495    | \$185,478    | \$185,478    | \$179,495    | \$17,453,866  |
| ATSI     | \$4,821      | \$4,510      | \$4,821      | \$4,665      | \$4,821      | \$19,218     | \$19,859     | \$19,859     | \$19,218     | \$101,789     |
| BGE      | \$3,630,571  | \$3,396,340  | \$3,630,571  | \$3,513,455  | \$3,630,571  | \$5,254,943  | \$5,430,108  | \$5,430,108  | \$5,254,943  | \$39,171,608  |
| ComEd    | \$6,180,266  | \$5,781,539  | \$6,180,266  | \$5,980,903  | \$6,180,266  | \$392,831    | \$405,926    | \$405,926    | \$392,831    | \$31,900,756  |
| DAY      | \$824,485    | \$771,293    | \$824,485    | \$797,889    | \$824,485    | \$61,616     | \$63,670     | \$63,670     | \$61,616     | \$4,293,210   |
| DEOK     | \$0          | \$0          | \$0          | \$0          | \$0          | \$7,921      | \$8,185      | \$8,185      | \$7,921      | \$32,210      |
| DLCO     | \$2,418      | \$2,262      | \$2,418      | \$2,340      | \$2,418      | \$48,114     | \$49,718     | \$49,718     | \$48,114     | \$207,521     |
| Dominion | \$3,977,804  | \$3,721,172  | \$3,977,804  | \$3,849,488  | \$3,977,804  | \$297,028    | \$306,929    | \$306,929    | \$297,028    | \$20,711,987  |
| DPL      | \$817,336    | \$764,605    | \$817,336    | \$790,970    | \$817,336    | \$1,475,222  | \$1,524,396  | \$1,524,396  | \$1,475,222  | \$10,006,819  |
| JCPL     | \$883,220    | \$826,238    | \$883,220    | \$854,729    | \$883,220    | \$1,447,382  | \$1,495,628  | \$1,495,628  | \$1,447,382  | \$10,216,645  |
| Met-Ed   | \$909,516    | \$850,837    | \$909,516    | \$880,176    | \$909,516    | \$1,010,595  | \$1,044,281  | \$1,044,281  | \$1,010,595  | \$8,569,312   |
| PECO     | \$2,375,286  | \$2,222,042  | \$2,375,286  | \$2,298,664  | \$2,375,286  | \$2,574,260  | \$2,660,069  | \$2,660,069  | \$2,574,260  | \$22,115,223  |
| PENELEC  | \$1,380,240  | \$1,291,192  | \$1,380,240  | \$1,335,716  | \$1,380,240  | \$1,107,926  | \$1,144,857  | \$1,144,857  | \$1,107,926  | \$11,273,193  |
| Pepco    | \$1,174,938  | \$1,099,136  | \$1,174,938  | \$1,137,037  | \$1,174,938  | \$1,845,088  | \$1,906,591  | \$1,906,591  | \$1,845,088  | \$13,264,343  |
| PPL      | \$2,739,610  | \$2,562,861  | \$2,739,610  | \$2,651,235  | \$2,739,610  | \$3,142,521  | \$3,247,272  | \$3,247,272  | \$3,142,521  | \$26,212,512  |
| PSEG     | \$1,468,327  | \$1,373,596  | \$1,468,327  | \$1,420,962  | \$1,468,327  | \$2,245,202  | \$2,320,042  | \$2,320,042  | \$2,245,202  | \$16,330,028  |
| RECO     | \$22,526     | \$21,072     | \$22,526     | \$21,799     | \$22,526     | \$14,415     | \$14,896     | \$14,896     | \$14,415     | \$169,069     |
| Total    | \$35,536,881 | \$33,244,179 | \$35,536,881 | \$34,390,530 | \$35,536,881 | \$21,932,999 | \$22,664,099 | \$22,664,099 | \$21,932,999 | \$263,439,551 |